

# Financial Results for the FY2020 First Quarter

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Code 7718

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## **Financial Results for the FY2020 First Quarter**

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# Financial Data

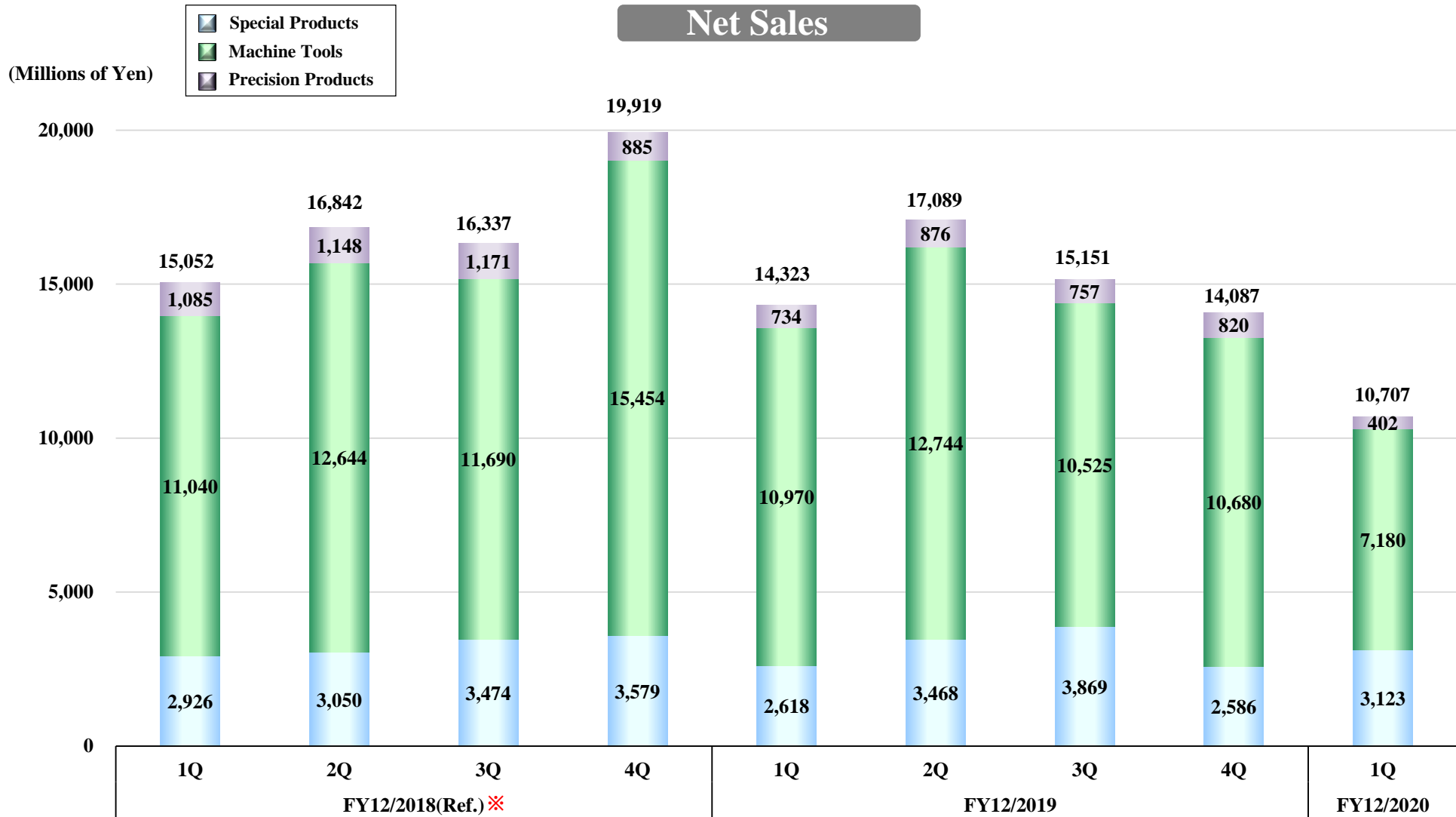


(Millions of Yen)

		FY12/2019								FY12/2020		Change (%) YoY
		1Q Actual		2Q Actual		3Q Actual		4Q Actual		1Q Actual		
		Amount	Income Ratio (%)	Amount	Income Ratio (%)	Amount	Income Ratio (%)	Amount	Income Ratio (%)	Amount	Income Ratio (%)	
<b>Net Sales</b>	Special Products	<b>2,618</b>		3,468		3,869		2,586		<b>3,123</b>		<b>19.3</b>
	Machine Tools	<b>10,970</b>		12,744		10,525		10,680		<b>7,180</b>		<b>(34.5)</b>
	Precision Products	<b>734</b>		876		757		820		<b>402</b>		<b>(45.2)</b>
	<b>Total</b>	<b>14,323</b>		17,089		15,151		14,087		<b>10,707</b>		<b>(25.2)</b>
<b>Operating Income</b>	Special Products	<b>304</b>	<b>11.6</b>	578	16.7	654	16.9	76	3.0	<b>424</b>	<b>13.6</b>	<b>39.4</b>
	Machine Tools	<b>1,664</b>	<b>15.2</b>	1,815	14.2	1,434	13.6	1,418	13.3	<b>631</b>	<b>8.8</b>	<b>(62.1)</b>
	Precision Products	<b>32</b>	<b>4.5</b>	44	5.0	37	5.0	69	8.5	<b>(2)</b>	<b>-</b>	<b>-</b>
	Eliminations or Corporate	<b>(668)</b>		(501)		(584)		(559)		<b>(540)</b>		
	<b>Total</b>	<b>1,333</b>	<b>9.3</b>	1,936	11.3	1,542	10.2	1,005	7.1	<b>512</b>	<b>4.8</b>	<b>(61.6)</b>
<b>Ordinary Income</b>		<b>1,535</b>	<b>10.7</b>	2,000	11.7	1,424	9.4	1,200	8.5	<b>250</b>	<b>2.3</b>	<b>(83.7)</b>
<b>Net Income (Loss) Attributable to Owners of Parent</b>		<b>1,100</b>	<b>7.7</b>	1,306	7.6	957	6.3	689	4.9	<b>(122)</b>	<b>-</b>	<b>-</b>

Exchange Rate	US\$	<b>¥110.21</b>						<b>¥108.97</b>	
	EUR	<b>¥125.16</b>						<b>¥120.16</b>	
	GBP	<b>¥143.69</b>						<b>¥139.66</b>	
	CHF	<b>¥110.50</b>						<b>¥112.62</b>	

# Quarterly Information(Net Sales)

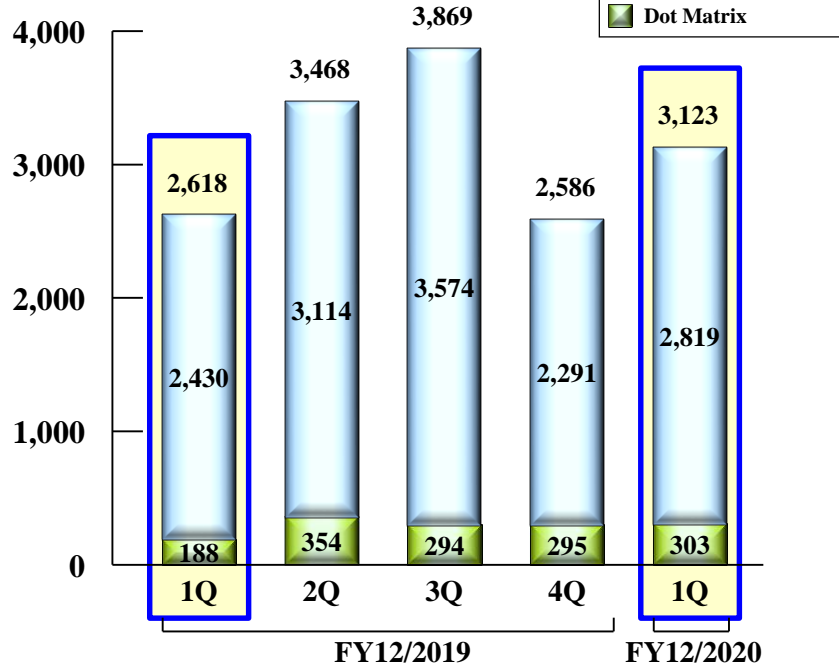


※ The consolidated fiscal period for the fiscal period ended December 31, 2018 is based on and presented for a 10-month period for the Company and consolidated subsidiaries in Japan and a 12-month period for overseas consolidated subsidiaries.  
 Figures presented as the FY12/2018(Ref.) have been calculated to facilitate a comparison with the FY12/2019 under the same conditions.



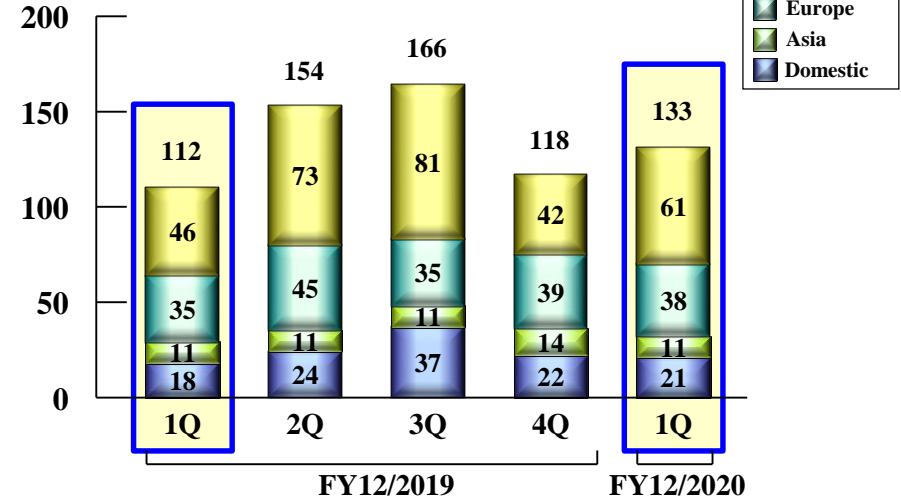
## Sales

(Millions of Yen)



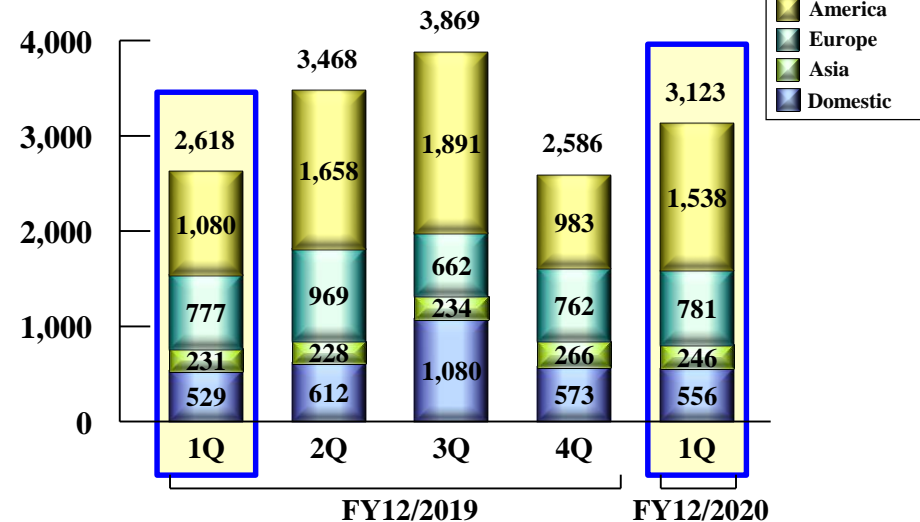
(Thousand Units)

## Sales Volume by Region



## Sales by Region

(Millions of Yen)

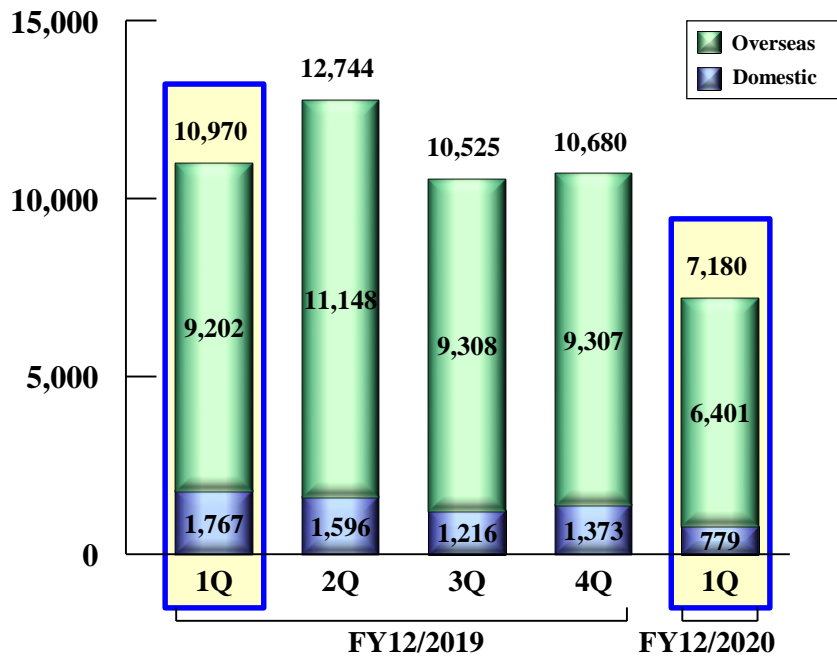


- Sales in the U.S. were increased mainly due to the progress in inventory adjustments by sales agents.
- Sales in Europe were essentially unchanged from the corresponding period of the previous year. This reflected successful efforts to secure several large-scale orders amid the downturn in market conditions.
- Sales in Japan were exceeded the levels recorded in the corresponding period of the previous year. Despite the residual impact of corrections in last-minute demand in the leadup to the consumption tax rate hike in 2019, this was mainly due to firm trends in mobile printers.



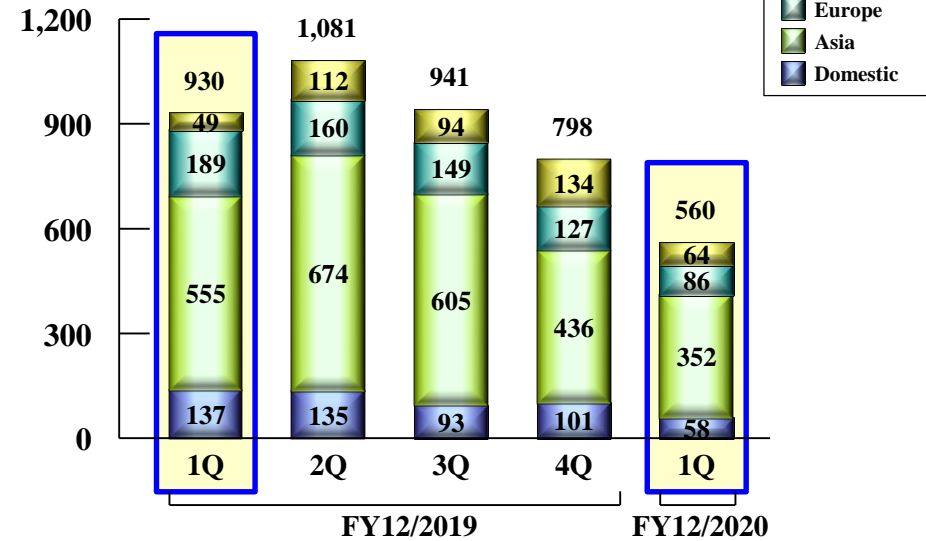
(Millions of Yen)

## Sales



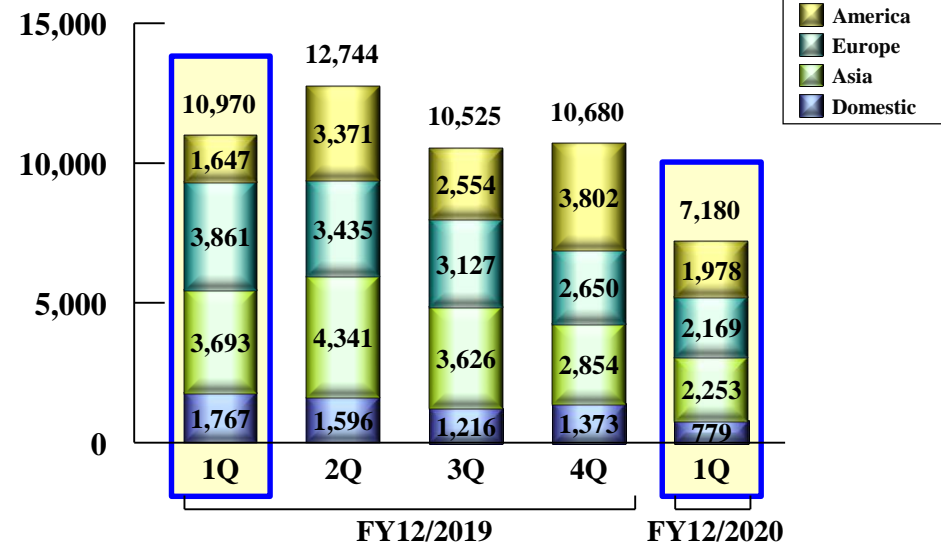
(Units)

## Sales Volume by Region



(Millions of Yen)

## Sales by Region

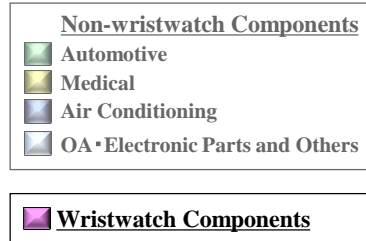
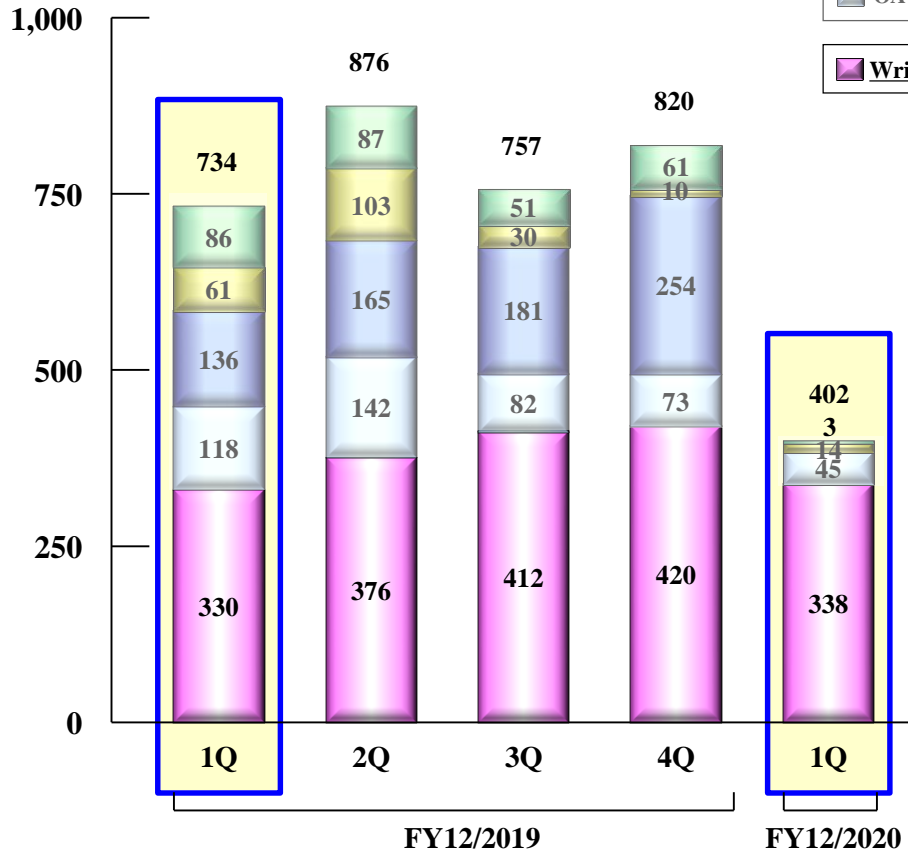


- Sales in the U.S. were increased mainly in the medical equipment-related sector.
- Sales declined substantially in both Europe and Japan due to poor performances in mainstay automotive-related markets.
- In the Asian market, despite signs of a recovery in the medical equipment- and telecommunications-related sectors entering March 2020, sales declined significantly. This largely reflected the shutdown of plants and restrictions to travel as a result of the COVID-19 pandemic in China.



## Sales

(Millions of Yen)

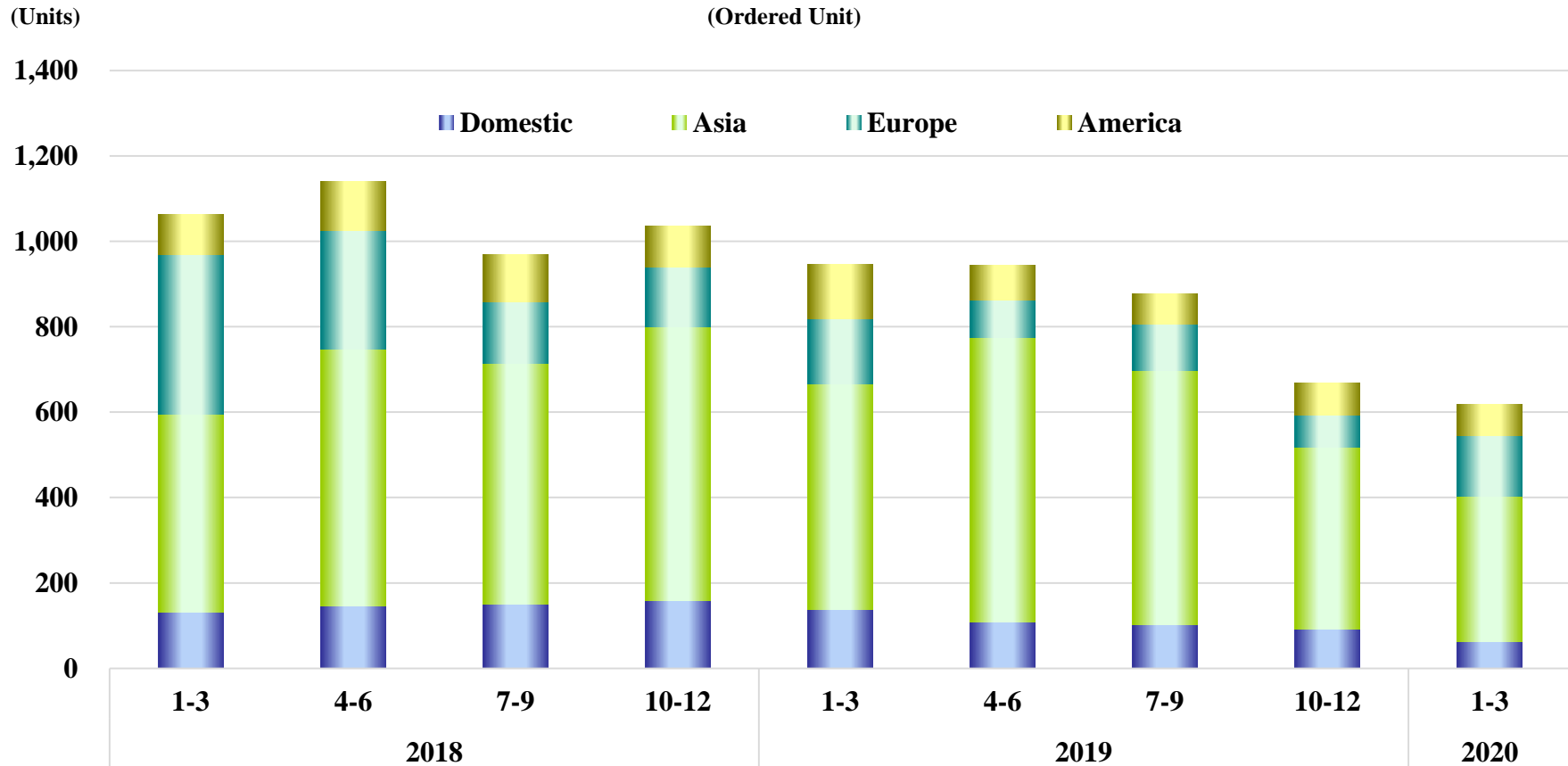


- Sales of wristwatch components increased as a round of inventory adjustments by wristwatch makers came to an end.
- Sales of non-wristwatch component decreased substantially. This was due to the fundamentally withdrawing from non-wristwatch component operations as of the end of March 2020.

# Reference



# Trends in Quarterly Machine Tool Orders



	1-3	4-6	7-9	10-12	1-3	4-6	7-9	10-12	1-3
America	94	115	109	96	127	82	71	76	74
Europe	375	277	145	141	153	87	108	75	142
Asia	463	602	564	640	529	666	595	425	340
Domestic	131	146	150	159	137	109	102	93	63
Total	1,063	1,140	968	1,036	946	944	876	669	619

## Special Products



Cash Drawer and Receipt Printer  
mPOP



POS Printer  
mC-Print series



Mobile Printer  
SM-L200

## Machine Tools



CNC Fixed Headstock Automatic Lathe  
SK-51 type A



CNC Swiss Type Automatic Lathe  
SX-38 type B



CNC Swiss Type Automatic Lathe  
SR-20JII type B

## Precision Products

Wristwatch Components

