

# Financial Results for the FY2019 Third Quarter

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STAR MICRONICS CO., LTD.

<https://www.star-m.jp>

Code 7718

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\* The projections in this document are based on information available at the time of release of this report and certain assumptions the Company considers reasonable.  
The Company does not promise that these projections will be achieved. Actual results may differ materially from projections due to a variety of factors.

## **Financial Results for the FY2019 Third Quarter**

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# About the Change in Account Settlement Date



Star Micronics changed the account settlement date of its previous fiscal period (ended December 31, 2018) from the end of February to December 31. Effective from the fiscal year under review, the fiscal year for the Company and all of its consolidated subsidiaries began on January 1 and ends on December 31. Meanwhile, details of any profit and loss increase or decrease compared with the corresponding period of the previous fiscal year have been omitted because of the transitional nature and irregular period of the previous fiscal period.

FY12/2019 (Current Period)												
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Star Micronics and all of its our Consolidated Subsidiaries	First Quarter			Second Quarter			Third Quarter			Fourth Quarter		

FY12/2018 (Previous Period)												
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Star Micronics and Domestic Consolidated Subsidiaries	/		First Quarter			Second Quarter			Third Quarter			
Overseas Consolidated Subsidiaries			First Quarter			Second Quarter			Third Quarter			

~FY2/2018 (Conventional Settlement Period)														
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.
Star Micronics and Domestic Consolidated Subsidiaries	/		First Quarter			Second Quarter			Third Quarter			Fourth Quarter		
Overseas Consolidated Subsidiaries			First Quarter			Second Quarter			Third Quarter			Fourth Quarter		/

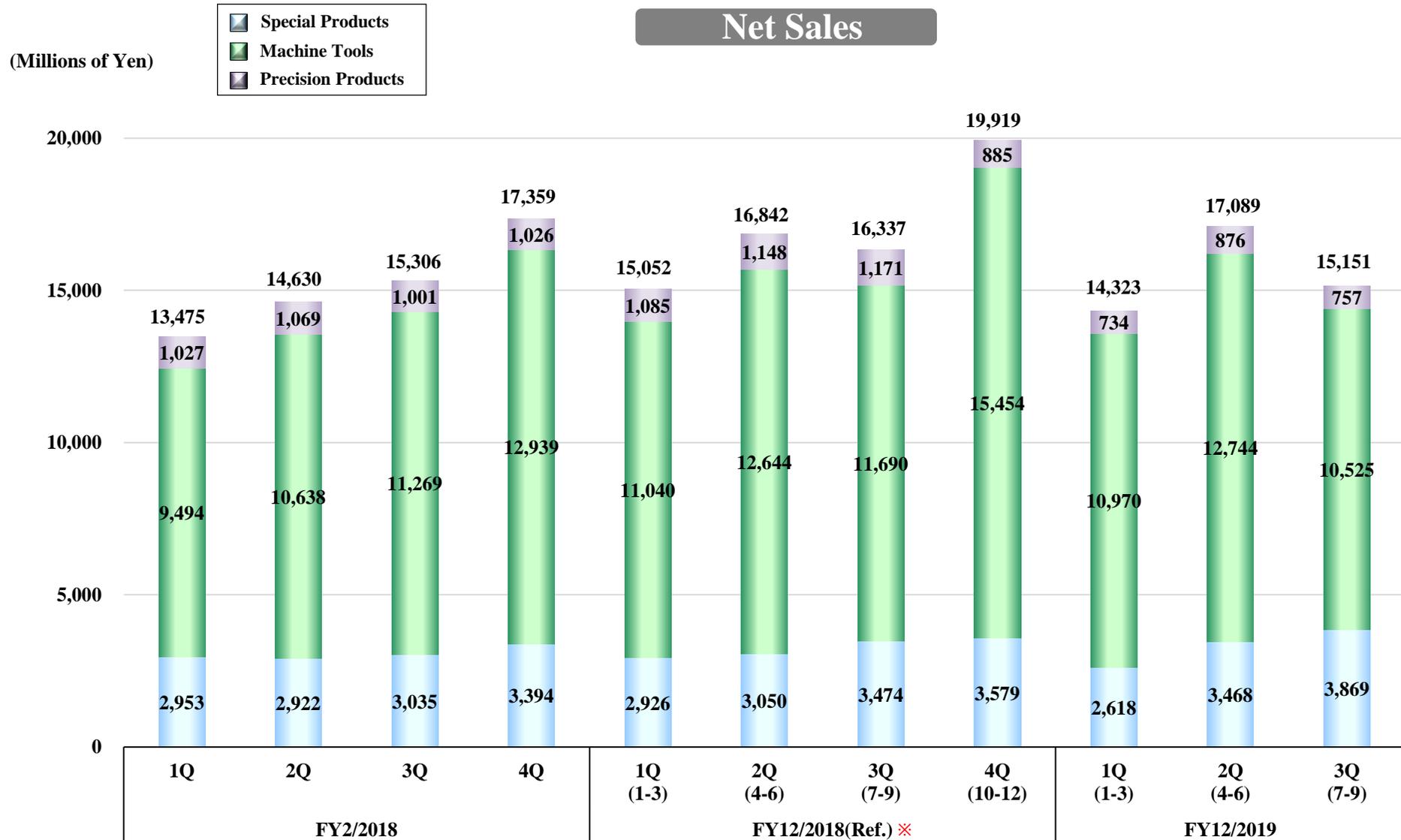
# Consolidated Results for the FY2019 Third Quarter

(Millions of Yen)

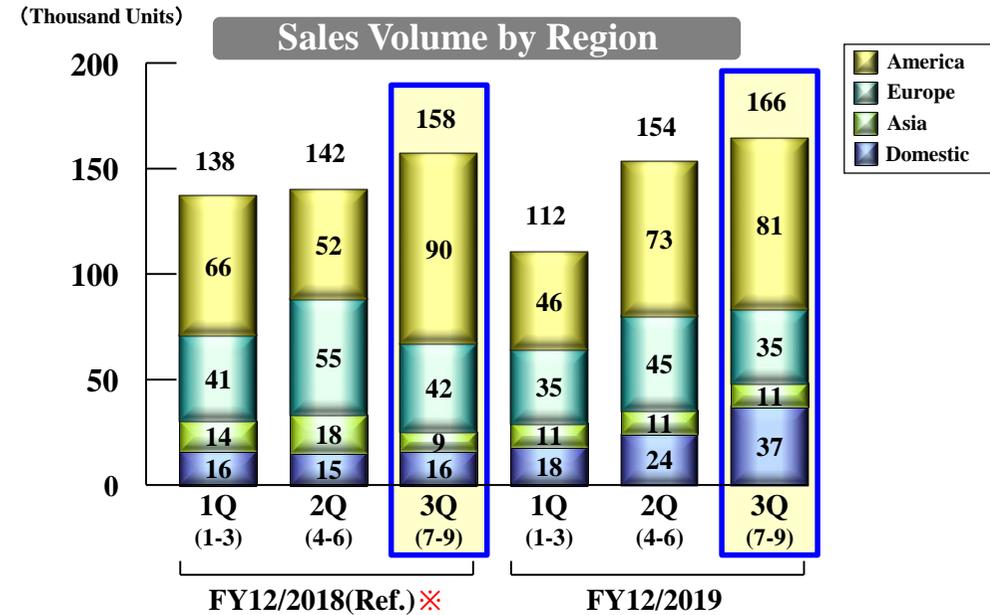
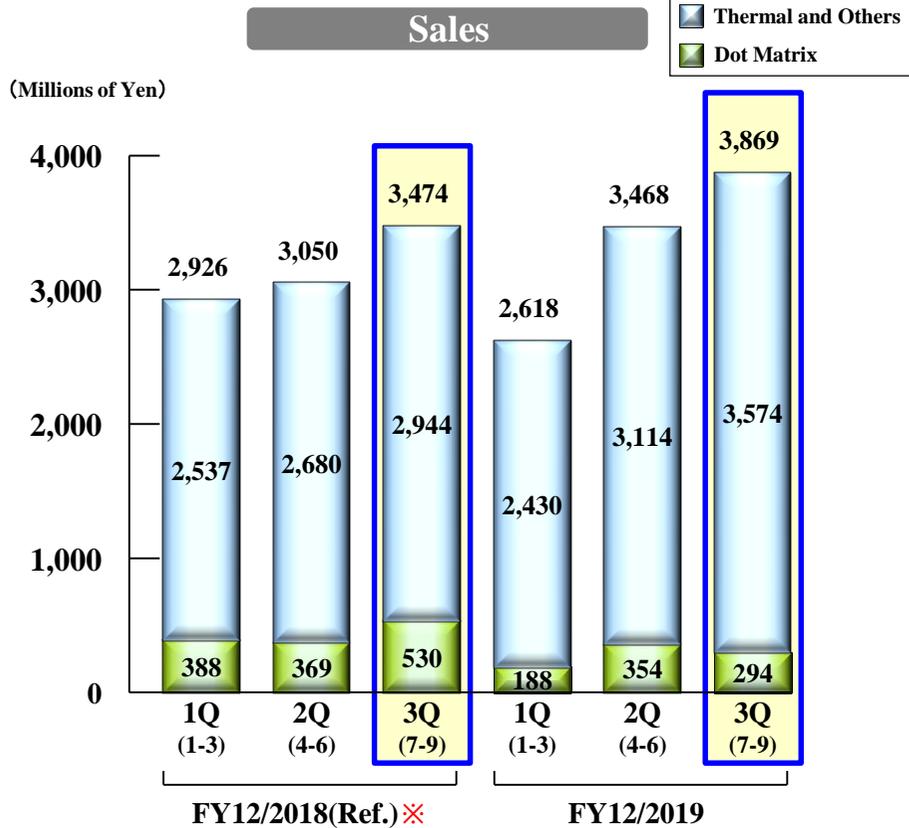
		Third Quarter		Full-Year				
		FY12/2019 Actual		FY12/2019 Initial Forecasts (Announced on August 9)		FY12/2019 Revised Forecasts (Announced on November 11)		
		Amount	Income Ratio (%)	Amount	Income Ratio (%)	Amount	Income Ratio (%)	Rate of Change (%)
Net Sales	Special Products	9,956		12,430		12,670		+1.9
	Machine Tools	34,240		46,000		42,900		(6.7)
	Precision Products	2,368		2,870		3,030		+5.6
	Total	46,564		61,300		58,600		(4.4)
Operating Income	Special Products	1,537	15.4	1,600	12.9	1,600	12.6	-
	Machine Tools	4,914	14.4	7,000	15.2	5,650	13.2	(19.3)
	Precision Products	114	4.9	(30)	-	70	2.3	-
	Eliminations or Corporate	(1,754)		(2,370)		(2,420)		
Total	4,812	10.3	6,200	10.1	4,900	8.4	(21.0)	
Ordinary Income		4,960	10.7	6,600	10.8	5,000	8.5	(24.2)
Net Income Attributable to Owners of Parent		3,364	7.2	4,400	7.2	3,300	5.6	(25.0)

Exchange Rate	US\$	¥109.15	-	¥108.86
	EUR	¥122.66	-	¥121.51
	GBP	¥139.05	-	¥137.46
	CHF	¥109.69	-	¥109.50

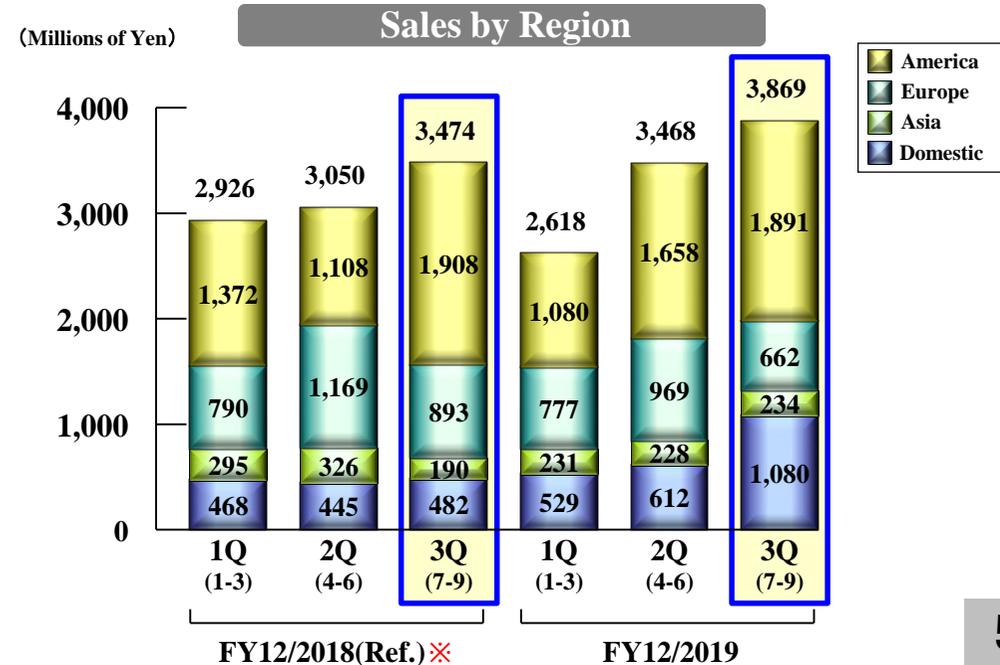
# Quarterly Information(Net Sales)



※Figures presented as the FY12/2018(Ref.) have been calculated to facilitate a comparison with the FY12/2019 under the same conditions.  
The FY2/2018 is based on the conventional settlement period. (Refer to page 2)



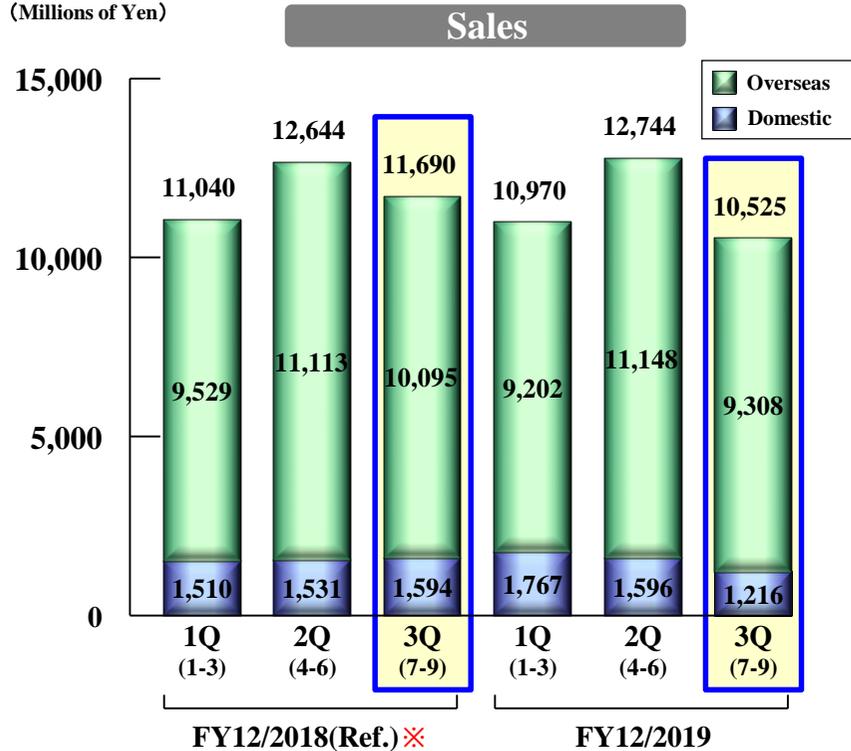
- Sales were firm for thermal printers in the U.S. market.
- Sales were sluggish in Europe due mainly to a slump in market conditions.
- Sales were weak in the Asia market due to demand for dot-matrix printers slumped in China.
- Sales in Japan were robust amid last-minute demand in the leadup to the consumption tax rate hike.



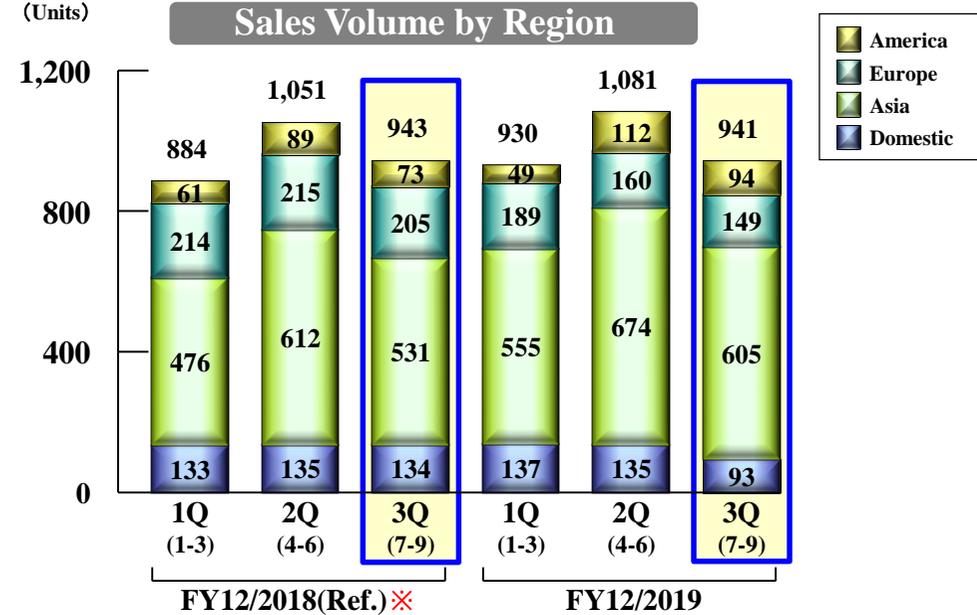
※ Figures presented as the FY12/2018(Ref.) have been calculated to facilitate a comparison with the FY12/2019 under the same conditions.



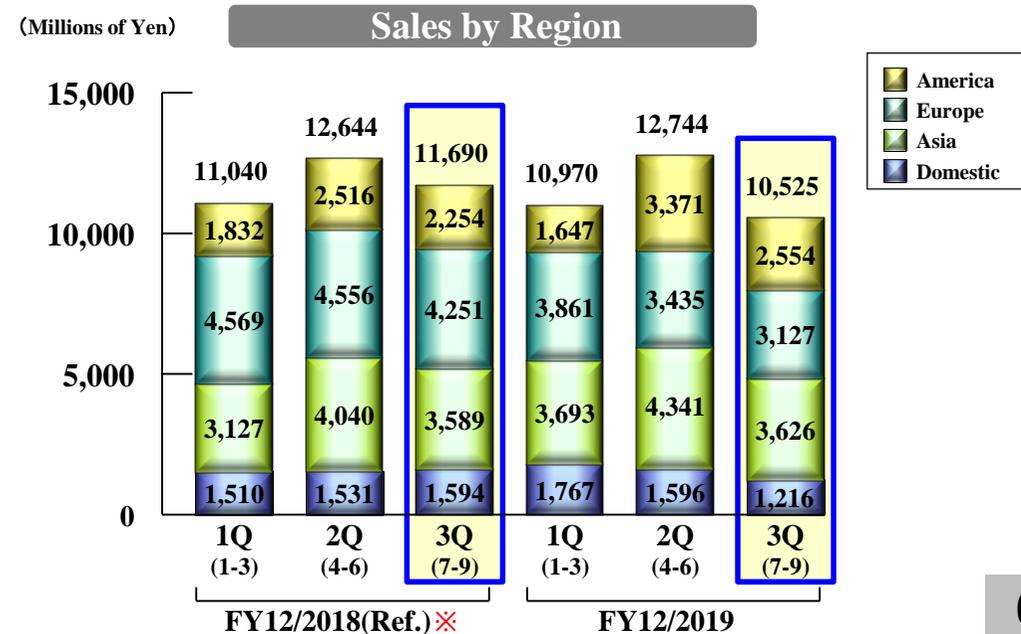
(Millions of Yen)



(Units)



(Millions of Yen)



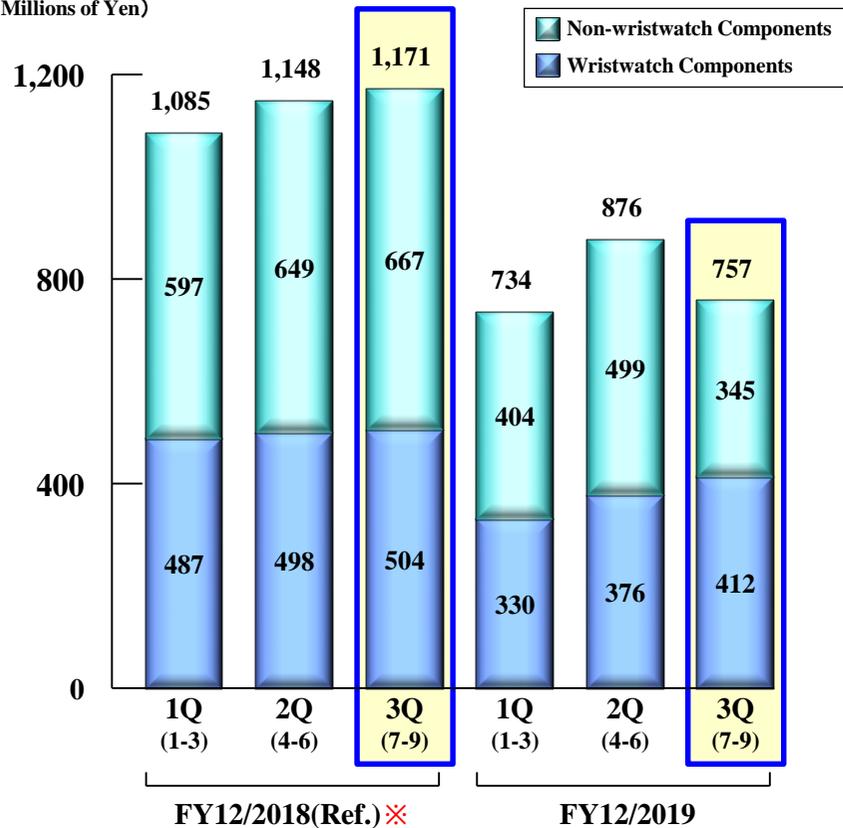
- Sales in the U.S. market were firm, mainly in the medical equipment-related sector.
- Sales were weak in Europe amid slumping market conditions in the automotive products market.
- In the Asian market, sales trends in the medical equipment- and telecommunications-related sectors in China were firm.
- Sales in Japan languished amid signs that companies were adopting a cautious approach toward automobile-related capital investment.

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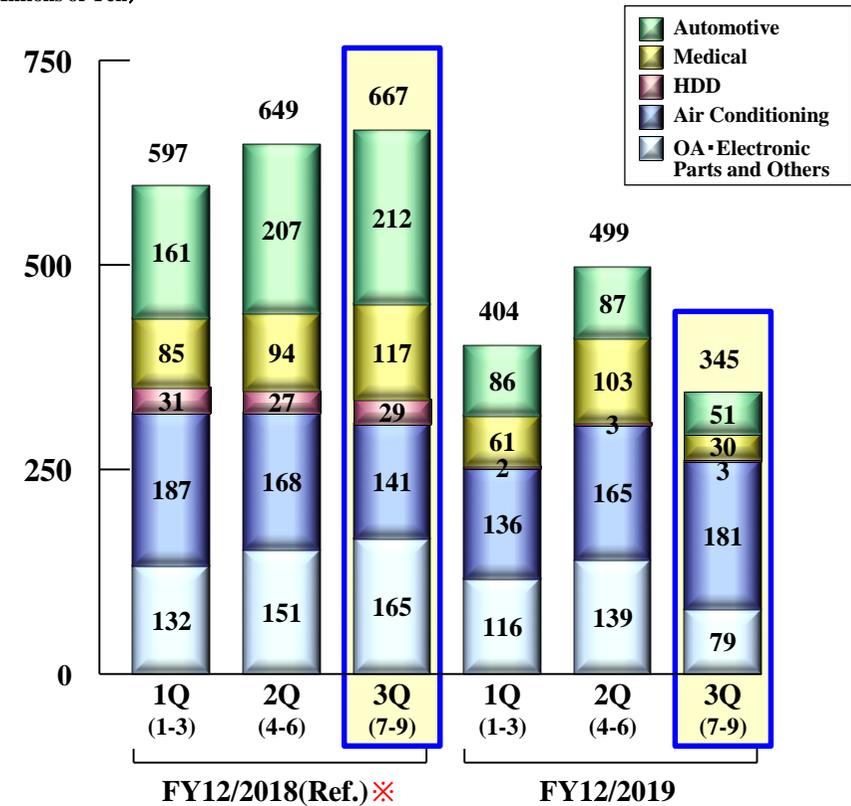
## Sales

(Millions of Yen)



## Sales of Non-wristwatch Components

(Millions of Yen)



▪ Sales in the Precision Products Segment were weak. This was mainly due to the impact of inventory adjustments by wristwatch makers on the Group's wristwatch component operations as well as the effects of the drop in demand in China and reorganization of overseas production bases on non-wristwatch activities.

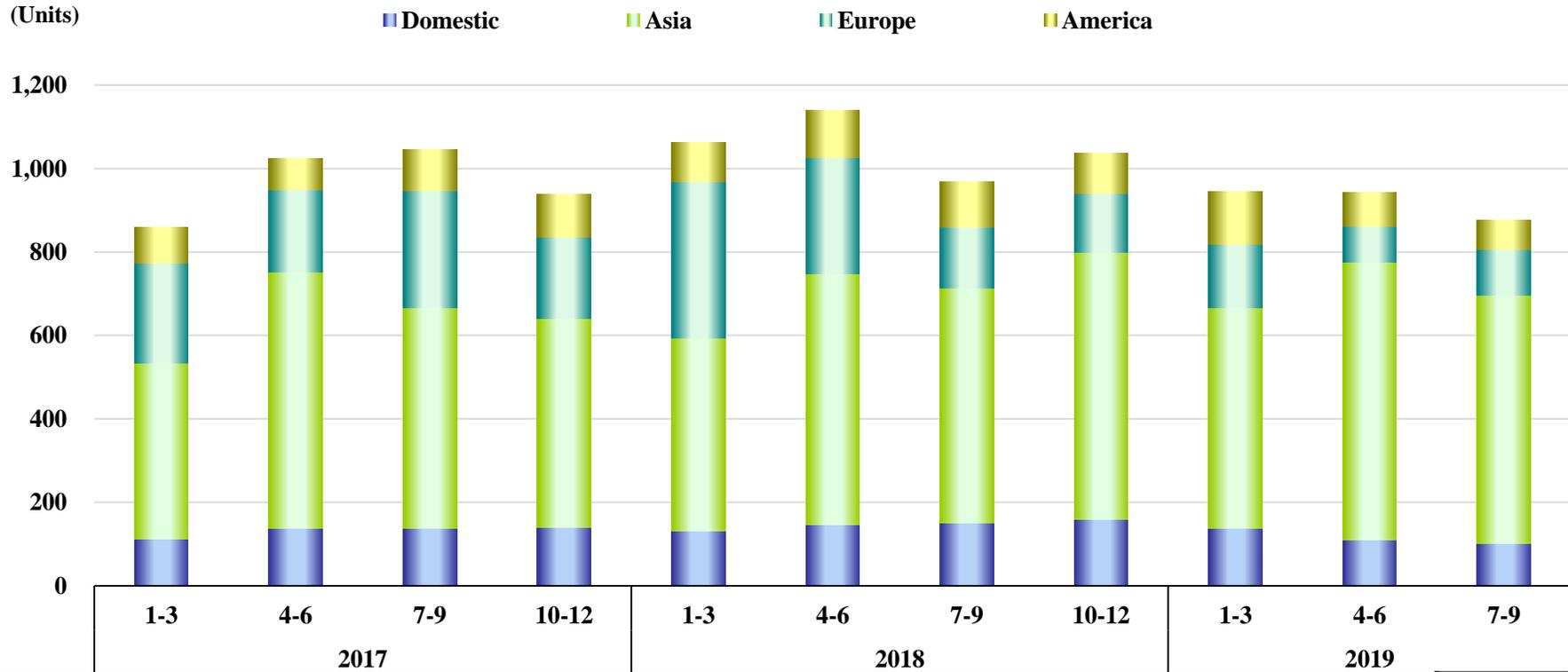
※ Figures presented as the FY12/2018(Ref.) have been calculated to facilitate a comparison with the FY12/2019 under the same conditions.

# Reference

# Trends in Quarterly Machine Tool Orders



(Ordered Unit)



	2017				2018				2019		
	1-3	4-6	7-9	10-12	1-3	4-6	7-9	10-12	1-3	4-6	7-9
America	86	75	98	103	94	115	109	96	127	82	71
Europe	241	197	282	196	375	277	145	141	153	87	109
Asia	421	614	528	501	463	602	564	640	529	666	595
Domestic	112	138	138	139	131	146	150	159	137	109	102
Total	860	1,024	1,046	939	1,063	1,140	968	1,036	946	944	877

## Special Products



Cash Drawer and Receipt Printer  
mPOP



POS Printer  
mC-Print series



Mobile Printer  
SM-L200

## Machine Tools



CNC Fixed Headstock Automatic Lathe  
SK-51 type D



CNC Swiss Type Automatic Lathe  
SR-38J



CNC Swiss Type Automatic Lathe  
SR-20JII type B

## Precision Products

### Wristwatch Components



### Non-Wristwatch Components (Automotive, Air Conditioning, and Medical Components)



(Automotive Components)