

# Financial Results for the FY2019 First Quarter

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STAR MICRONICS CO., LTD.

<https://www.star-m.jp>

Code 7718

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## **Financial Results for the FY2019 First Quarter**

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# About the Change in Account Settlement Date



Star Micronics changed the account settlement date of its previous fiscal period (ended December 31, 2018) from the end of February to December 31. Effective from the fiscal year under review, the fiscal year for the Company and all of its consolidated subsidiaries began on January 1 and ends on December 31. Meanwhile, details of any profit and loss increase or decrease compared with the corresponding period of the previous fiscal year have been omitted because of the transitional nature and irregular period of the previous fiscal period.

FY12/2019 (Current Period)												
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Star Micronics and all of its our Consolidated Subsidiaries	First Quarter			Second Quarter			Third Quarter			Fourth Quarter		

FY12/2018 (Previous Period)												
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Star Micronics and Domestic Consolidated Subsidiaries	/		First Quarter			Second Quarter			Third Quarter			
Overseas Consolidated Subsidiaries			First Quarter			Second Quarter			Third Quarter			

~FY2/2018 (Conventional Settlement Period)														
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.
Star Micronics and Domestic Consolidated Subsidiaries	/		First Quarter			Second Quarter			Third Quarter			Fourth Quarter		
Overseas Consolidated Subsidiaries			First Quarter			Second Quarter			Third Quarter			Fourth Quarter		

# Consolidated Results for the FY2019 First Quarter

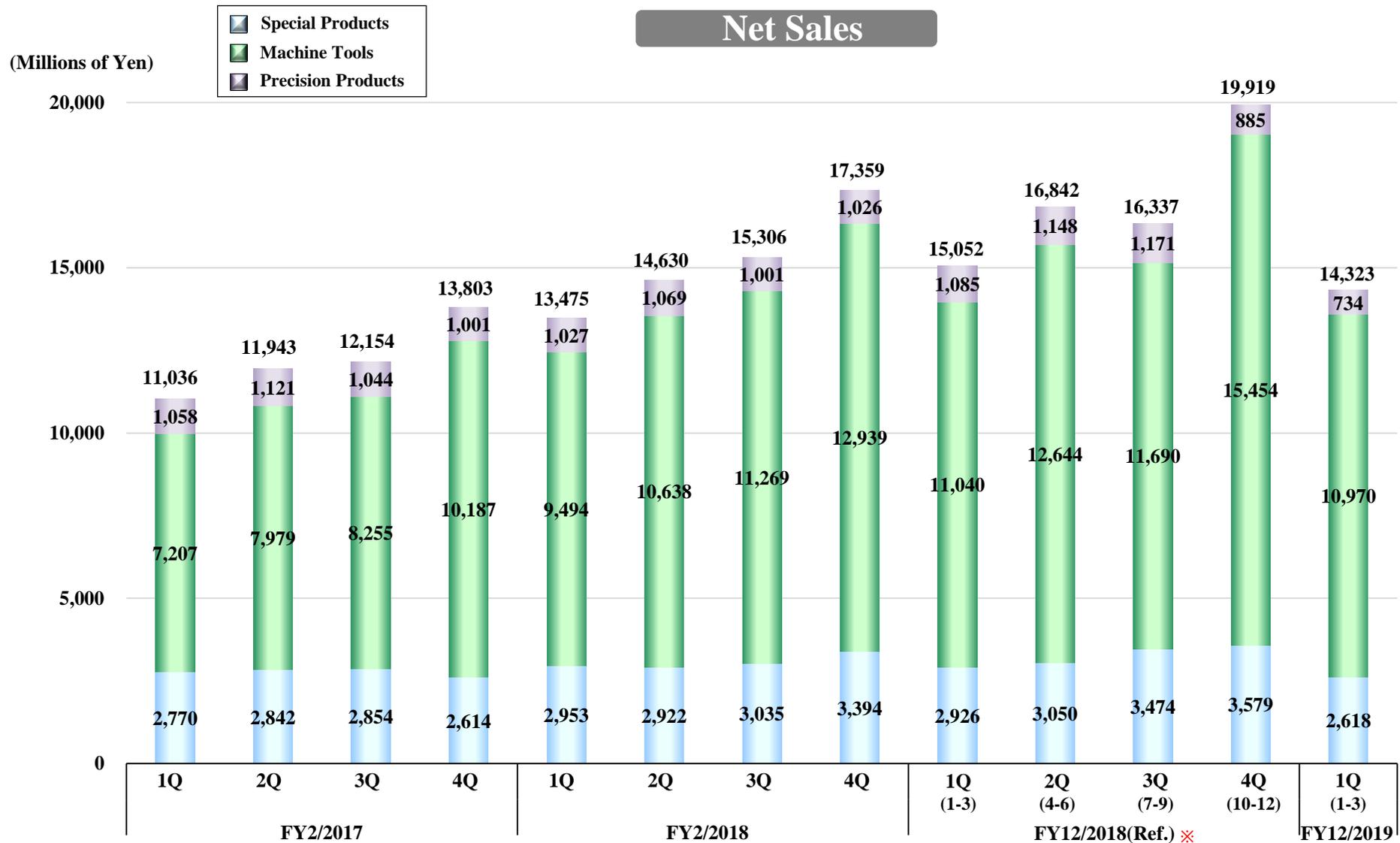


(Millions of Yen)

	FY2019 1Q Actual		FY2019 First Half Forecasts (Announced on February 13)		Rate of Progress Regarding FY2019 First Half Forecasts (%)
	Amount	Income Ratio (%)	Amount	Income Ratio (%)	
Net Sales	Special Products	2,618	6,070		43.1%
	Machine Tools	10,970	25,100		43.7%
	Precision Products	734	1,630		45.0%
	Total	14,323	32,800		43.7%
Operating Income	Special Products	304	790	13.0	38.5%
	Machine Tools	1,664	4,710	18.8	35.3%
	Precision Products	32	0	0.0	-
	Eliminations or Corporate	(668)	(1,200)		-
	Total	1,333	4,300	13.1	31.0%
Ordinary Income		1,535	4,400	13.4	34.9%
Net Income Attributable to Owners of Parent		1,100	3,100	9.5	35.5%

Exchange Rate	US\$	¥110.21	¥105.00
	EUR	¥125.16	¥125.00
	GBP	¥143.69	¥145.00
	CHF	¥110.50	¥110.00

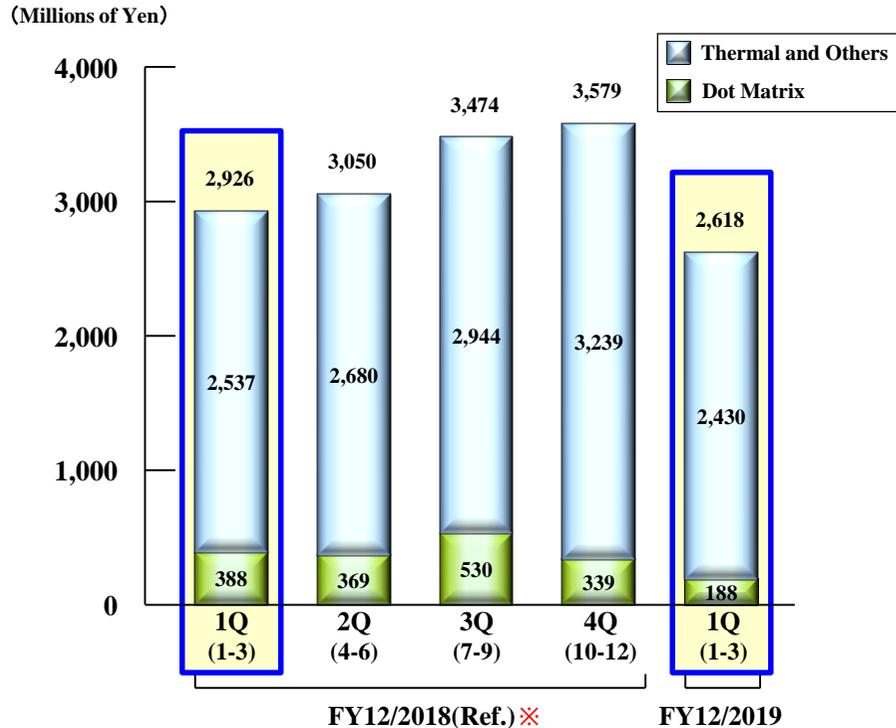
# Quarterly Information(Net Sales)



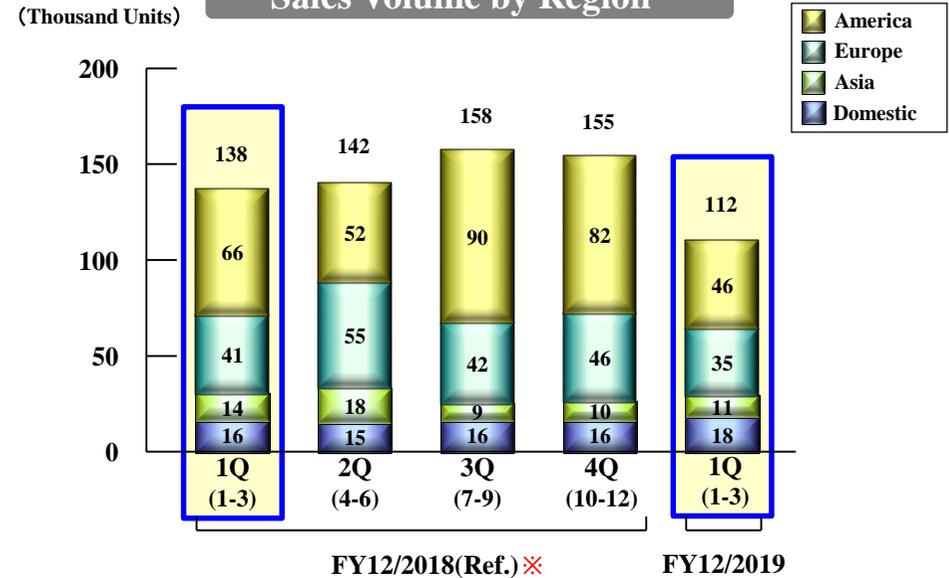
※ Figures presented as the FY12/2018(Ref.) have been calculated to facilitate a comparison with the FY12/2019 under the same conditions.  
 The FY2/2017 and the FY2/2018 are based on the conventional settlement period. (Refer to page 2)



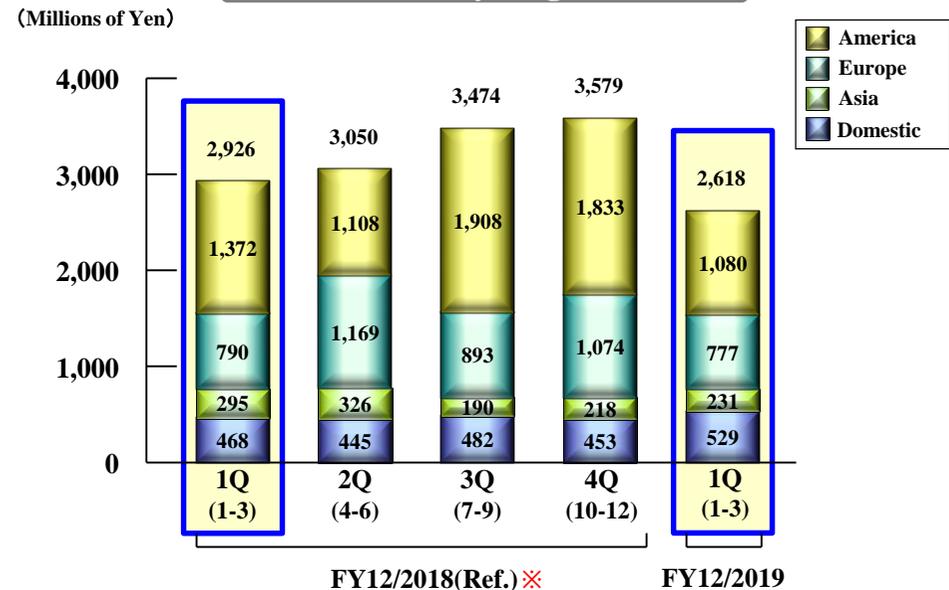
## Sales



## Sales Volume by Region

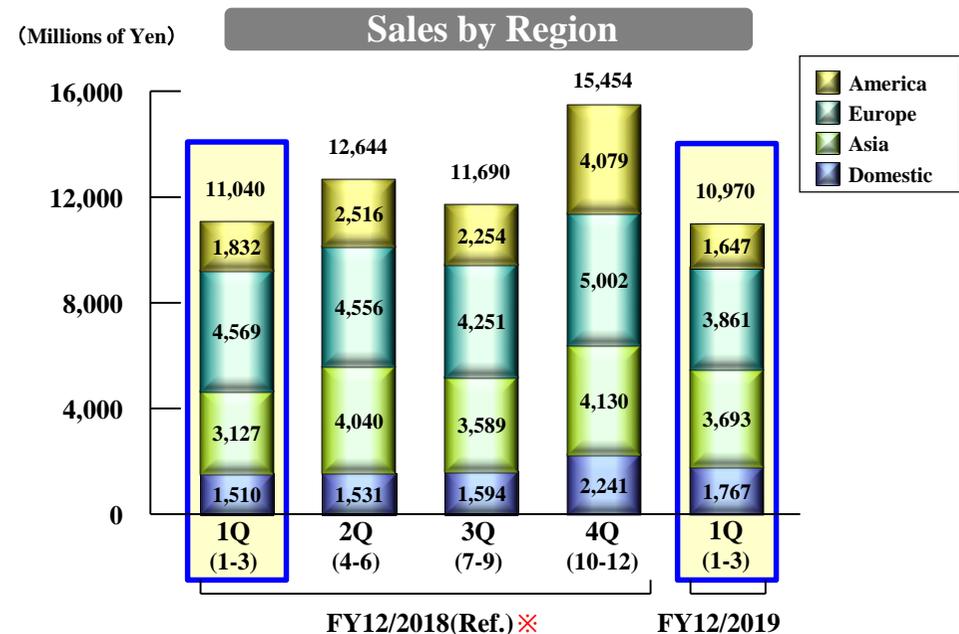
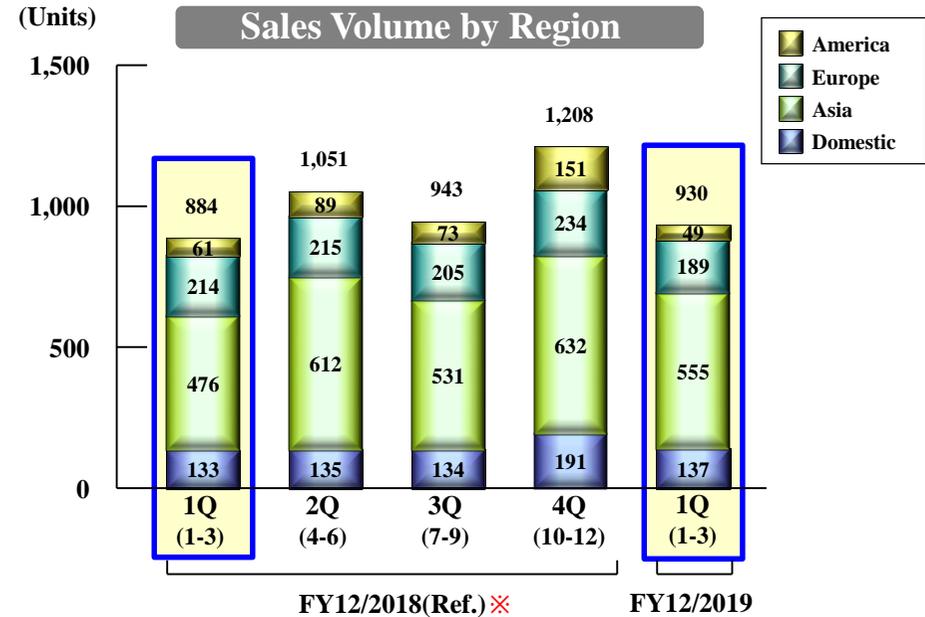
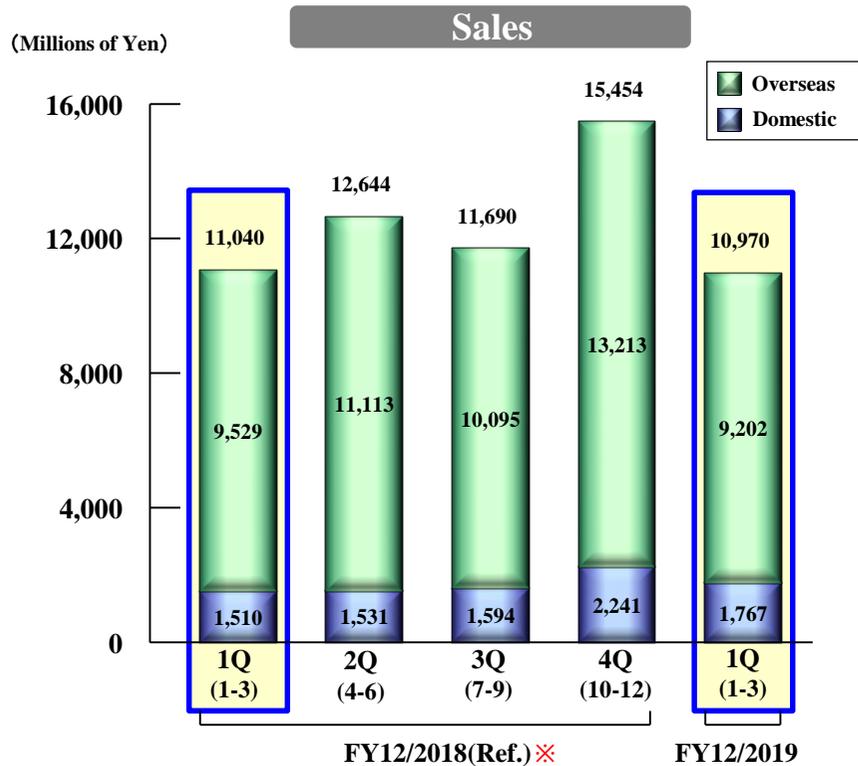


## Sales by Region



- Sales were weak in the U.S. market. This largely reflected the impact of inventory adjustments by sales agents.
- Sales were sluggish in Europe due mainly to the slowdown in market conditions.
- Sales were weak in the Asia market due to demand for dot-matrix printers slumped in China.
- Sales were firm in Japan market. This was primarily due to market activity in the leadup to the consumption tax rate hike.

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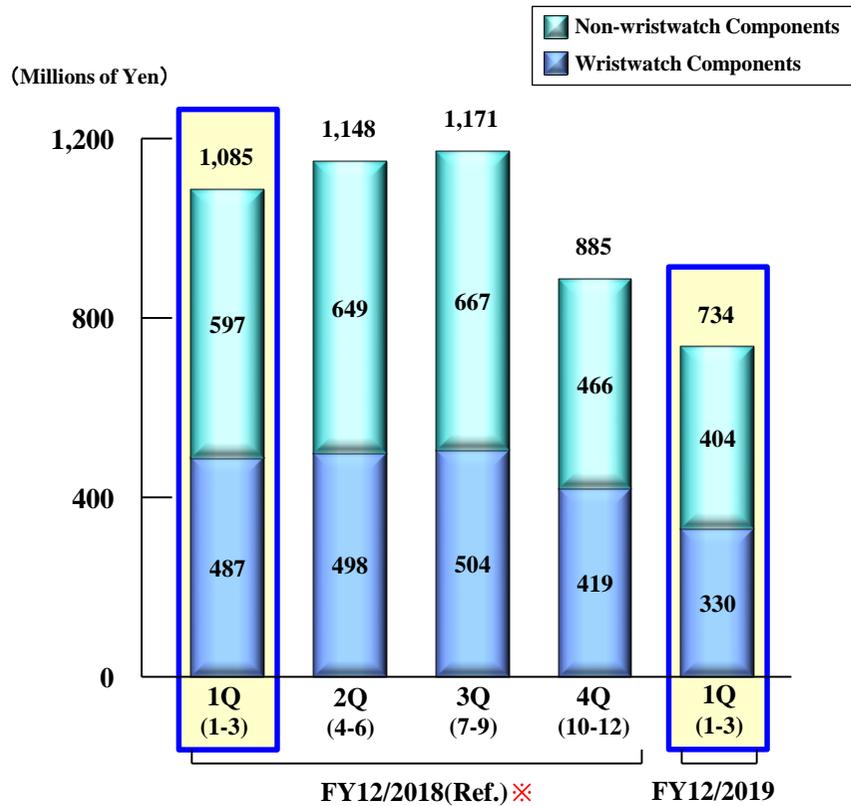


- Sales were sluggish. In addition to firm demand in the U.S. market centered on the medical equipment-related sector and signs of a cautious approach adopted toward capital expenditures in Europe, this sluggish trend in sales largely reflected corrections to the sales brought forward as of the end of the previous fiscal year and insufficient supply of top selling models.
- In the Asian market, sales were robust in the medical- and telecommunications-related markets in China.
- While there were indications that a portion of demand had stalled in Japan, sales were firm focusing mainly on the domestic automobile-related market.

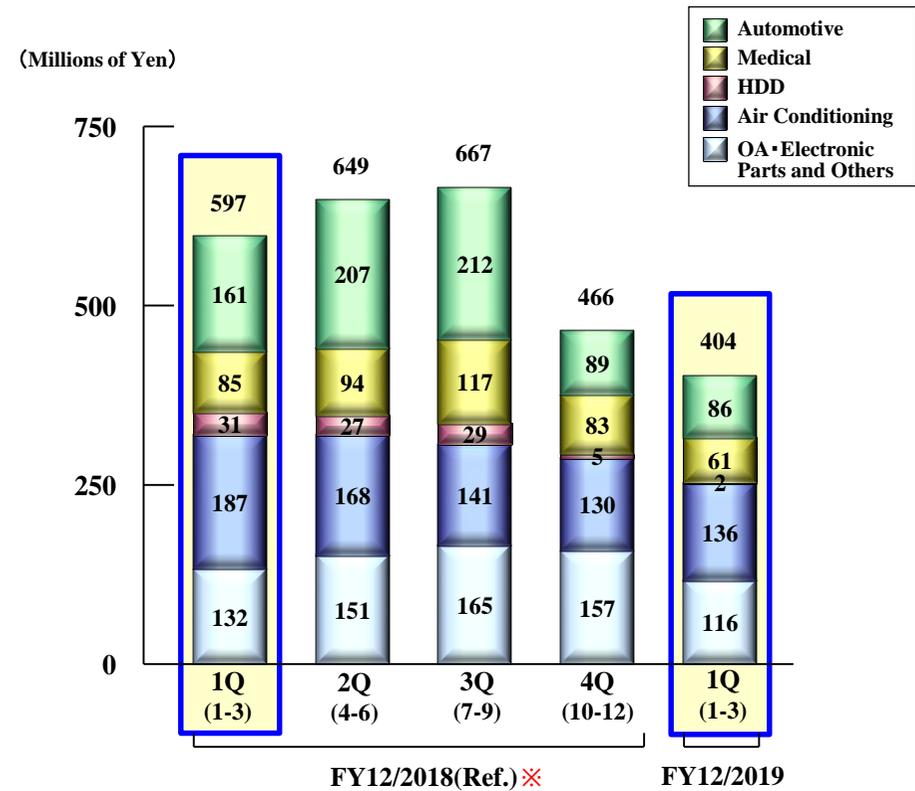
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## Sales



## Sales of Non-wristwatch Components

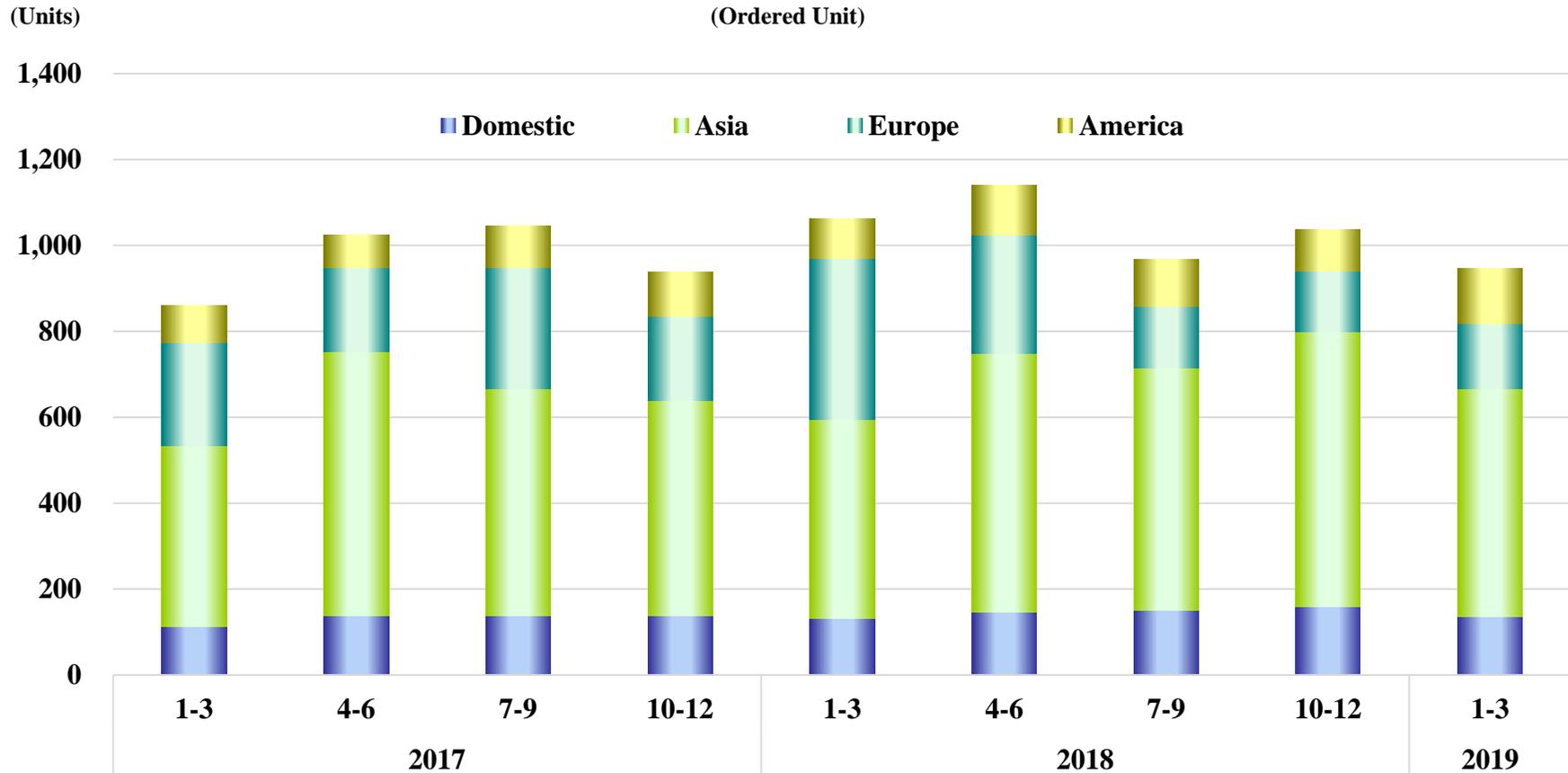


▪ Sales in the Precision Products Segment were weak. This was mainly due to the impact of inventory adjustments by wristwatch makers on the Group's wristwatch component operations as well as the effects of the drop in demand in China and reorganization of overseas production bases on non-wristwatch activities.

※ Figures presented as the FY12/2018(Ref.) have been calculated to facilitate a comparison with the FY12/2019 under the same conditions.

# Reference

# Trends in Quarterly Machine Tool Orders



	1-3	4-6	7-9	10-12	1-3	4-6	7-9	10-12	1-3
America	86	75	98	103	94	115	109	96	127
Europe	241	197	282	196	375	277	145	141	153
Asia	421	614	528	501	463	602	564	640	529
Domestic	112	138	138	139	131	146	150	159	137
Total	860	1,024	1,046	939	1,063	1,140	968	1,036	946

## Special Products



Cash Drawer and Receipt Printer  
mPOP



POS Printer  
mC-Print series



Mobile Printer  
SM-L200

## Machine Tools



CNC Fixed Headstock Automatic Lathe  
SK-51 type D



CNC Swiss Type Automatic Lathe  
SR-38J



CNC Swiss Type Automatic Lathe  
SR-20JII type B

## Precision Products

### Wristwatch Components



### Non-Wristwatch Components (Automotive, Air Conditioning, and Medical Components)



(Automotive Components)