

# Financial Results for the Fiscal Year 2010 First Quarter

STAR MICRONICS CO., LTD. http://www.star-m.jp

## **Contents**



Financial Data	P2
Segment Overview	
<ul> <li>Special Products</li> </ul>	P3
<ul><li>Components</li></ul>	P4
<ul><li>Machine Tools</li></ul>	P5
<ul> <li>Precision Products</li> </ul>	P6
Reference	
<b>Business Segments and Products</b>	P7

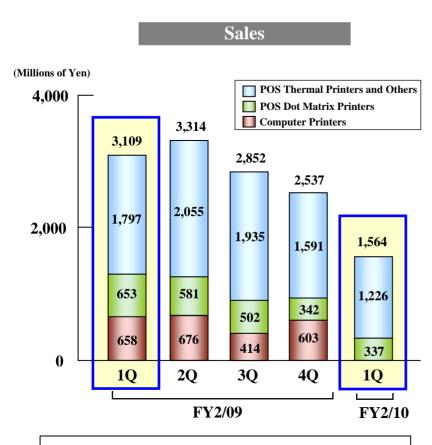


(Millions of Yen)

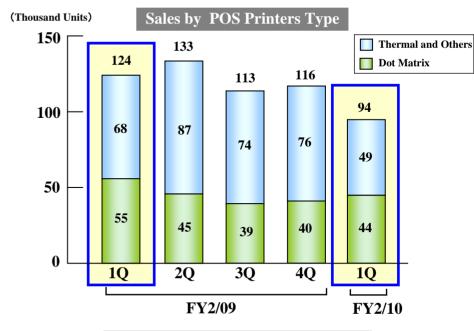
										,	ions of Yen)
									FY2/10		
	1Q Actual		2Q Actual		3Q Actual		4Q Actual		1Q Actual		Change
											(%) YoY
	Amount		Amount		Amount		Amount		Amount		YOY
		(70)		(70)		(70)		(70)		(70)	
Sales											
(Computer printers )	658		676		414		603		-		-
(POS printers)			2,637		2,437		1,934		1,564		(36.2)
Total			3,314		2,852		2,537		1,564		(49.7)
Components			3,352		4,558		1,319		2,280		(26.9)
Machine Tools			9,249		7,031		4,424		2,480		(69.1)
Precision Products			1,107		1,139		781		587		(42.6)
	15,284		17,024		15,581		9,061		6,912		(54.8)
Operating Income											
Special Products (Computer printers)		(3.1)	(154)	(22.8)	(54)	(13.2)	(299)	(49.6)	-	-	
(POS printers)		25.5	489	18.6	567	23.3	446	23.1	(3)	(0.2)	-
Total		19.5	335	10.1	512	18.0	147	5.8	(3)	(0.2)	
Components		8.8	454	13.6	1,106	24.3	(597)	(45.3)	(338)	(14.8)	-
Machine Tools		28.3	2,354	25.5	1,792	25.5	900	20.4	(158)	(6.4)	-
Precision Products		18.1	145	13.1	192	16.9	11	1.5	(178)	(30.4)	
Eliminations or Corporate			(567)		(584)		(433)		(416)		
Total		18.2	2,721	16.0	3,020	19.4	28	0.3	(1,095)	(15.8)	
Ordinary Income		18.9	2,974	17.5	2,937	18.9	119	1.3	(1,158)	(16.8)	-
Net Income		12.4	1,415	8.3	2,476	15.9	(1,457)	(16.1)	(1,217)	(17.6)	-
ΠC¢	105	20							02	62	
EUR	105.29										
	(POS printers)  Total  s  (Computer printers )  (POS printers)  Total  s  corporate	Amount   Amount	Computer printers   658     (POS printers)   2,450     Total   3,109     3,120     8,030     s   1,024     15,284     (Computer printers )   (20)   (3.1)     (POS printers)   626   25.5     Total   605   19.5     274   8.8     2,275   28.3     s   185   18.1     orporate   (566)     2,774   18.2     2,892   18.9     1,902   12.4	Amount   Income Ratio (%)   Amount	TQ Actual   Income Ratio (%)   Amount Ratio (%)   Income Ratio (%)   Amount Ratio (%)	Amount   Ratio (%)   Amount (%)   Amount   Ratio (%)   Amount (%)	Total   Computer printers   Computer printer	Total   Computer printers   Computer printer	Total   Computer printers   Computer printer	Total   Computer printers   Computer printer	Type   Type

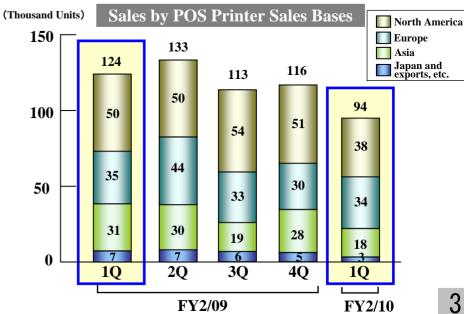
### **Special Products**





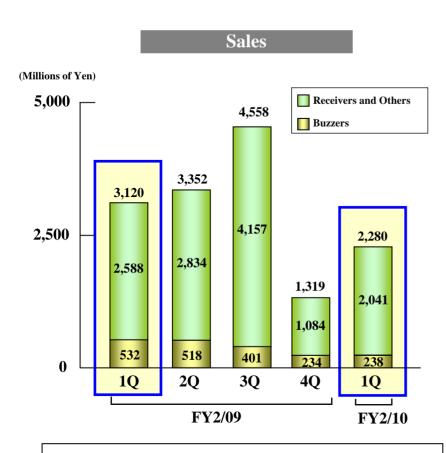
 Sales of both dot impact and thermal printers decreased significantly mainly due to postponements and terminations of new investments in the mainstay POS market.



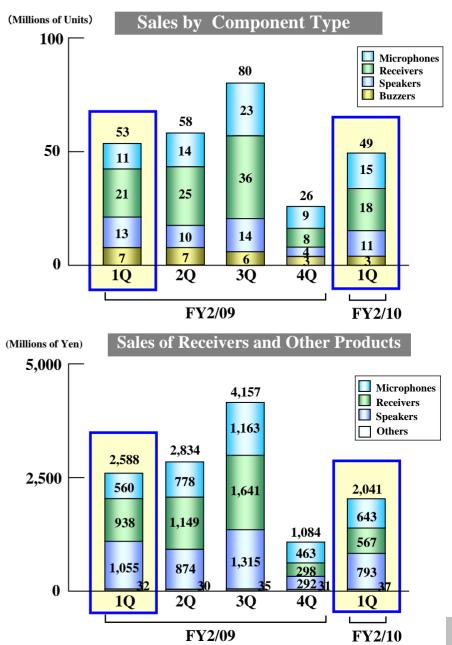


#### **Components**



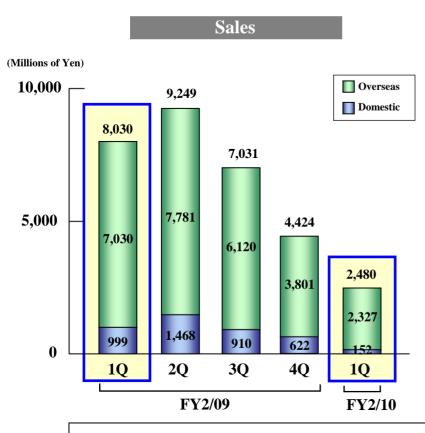


- Although sales of microphones increased, sales of receivers and speakers decreased, partly due to sluggish demand for mobile phones and calls for price reductions from manufacturers.
- Sales of electronic buzzers also declined, due to the slump in the automobile industry.

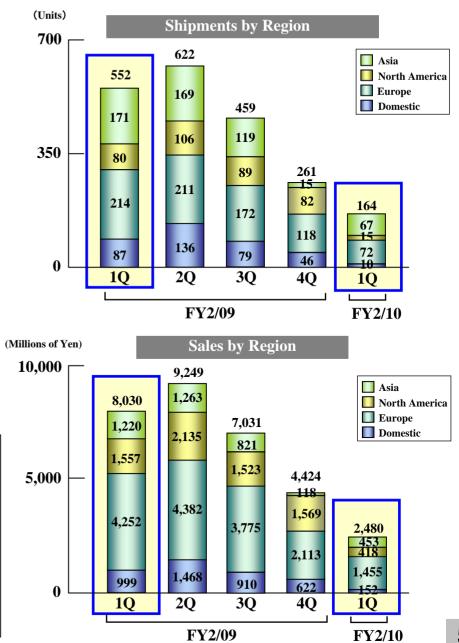


#### **Machine Tools**

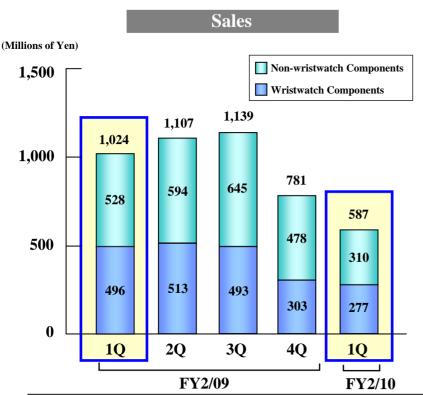




- Sales decreased substantially because demand for capital investment, which had greatly fallen, has not recovered.
- On the production front, production adjustments were implemented with the aim of attaining appropriate levels of inventories, which had rapidly increased.







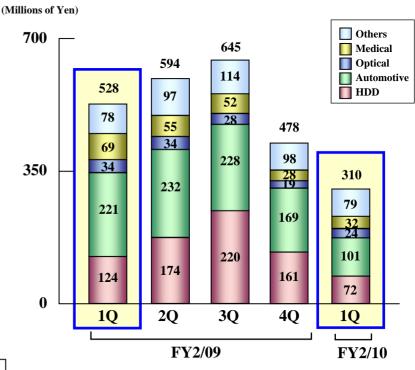
## Sales of wristwatch components decreased

wristwatch manufacturers. Sales of non-wristwatch components substantially

significantly due to production adjustments by

decreased mainly due to the impact of reduced production by automobile manufacturers.

#### **Sales of Non-wristwatch Components**



## **Reference: Business Segments and Products**



Segment	Products					
Special Products	POS Printers Card Reader/Writers					
Components	Micro Audio Components  Electronic Buzzers, Microphones, Speakers, Receivers					
Machine Tools	CNC Automatic Lathes, etc.		5R-20(m)			
Precision Products	Wristwatch Parts, Optical Connector Parts, Automotive Parts, Medical Equipment Parts					