

# Financial Results for Fiscal Year 2009 First Half Ended August 31, 2008

STAR MICRONICS CO., LTD. http://www.star-m.jp

\* Performance and achievements prospect in this statement were made based on our management's judgment drawn from currently available information, and contain risk and uncertainties. Therefore, please note that actual performance may vary significantly from any particular projection and due to various factors.

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# Lower overall sales and earnings year on year

Sales: ¥32.3 billion down 6.8% YoY

Operating Income: ¥5.4 billion > down 15.2% YoY

Ordinary Income: ¥5.8 billion 🝆 down 13.6% YoY

■ Net Income : ¥3.3 billion → down 16.3% YoY

- Components Segment posted higher sales and earnings year on year
- Machine Tools Segment and Special Products Segment posted lower sales and earnings year on year due to the impact of slowing economies

## **Financial Data**



(100 Millions of Yen)

	1st Half						Full-Year			
	1H for	FY2/08 tual	11	H for FY2/ Actual	09	FY2/08 Actual		FY2/09 Forecast		
	Amount	Income Ratio (%)	Amount	Income Ratio (%)	YoY Change (%)	Amount	Income Ratio (%)	Amount	Income Ratio (%)	YoY Change (%)
Sales										
Special Products (Computer printers)	21		13		(37.9)	34		23		(32.2)
(POS printers )	71		50		(28.7)	137		106		(22.2)
Total	92		64		(30.8)	171		130		(24.2)
Components	45		64		41.1	120		134		11.5
Machine Tools	186		172		(7.2)	403		325		(19.2)
Precision Products	21		21		(2.6)	43		43		(1.6)
Total	346		323		(6.8)	738		633		(14.3)
Operating Income										
Special Products (Computer printers)	1	5.4	(1)	(13.1)	_	(0)	(2.9)	(5)	(23.3)	-
(POS printers )	20	28.4	11	21.9	(44.9)	40	29.7	25	23.4	(38.7)
Total	21	23.1	9	14.7	(56.1)	39	23.2	19	15.1	(50.8)
Components	(2)	(5.7)	7	11.3	-	2	2.0	12	9.2	426.3
Machine Tools	53	28.8	46	26.8	(13.7)	119	29.7	79	24.3	(33.9)
Precision Products	4	21.8	3	15.5	(30.6)	8	19.5	5	13.7	(30.6)
Eliminations or Corporate	(12)		(11)			(23)		(23)		
Total	64	18.7	54	17.0	(15.2)	146	19.8	94	14.8	(35.8)
Ordinary Income	67	19.6	58	18.2	(13.6)	151	20.5	99	15.7	(34.4)
Net Income	39	11.4	33	10.3	(16.3)	80	10.9	63	10.0	(22.0)
ROE (%)					12.8		10.2			
Cash Dividends Applicable to the Year	¥2	26		¥30		¥	56		¥60	
DOE (%)						4.	7		4.9	

\*\*ROE (Return on Equity) =Net Income/Shareholders' Equity (average over period) x 100

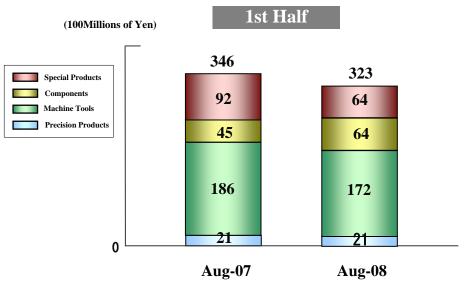
\*\*DOE (Dividend on Equity) = Dividend/Shareholders' Equity (average over period) x 100

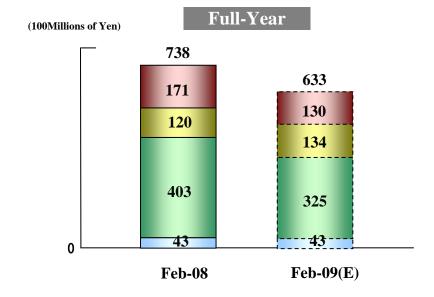
Exchange Rate	US\$	120.16	104.92	117.84	(2nd-Half assumption) 100.00
Exchange Rate	EUR	159.61	160.54	161.24	(2nd-Half assumption) 155.00

## **Sales/Operating Income**

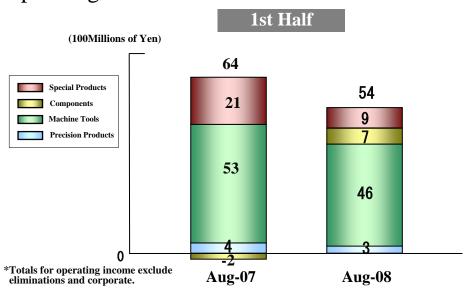


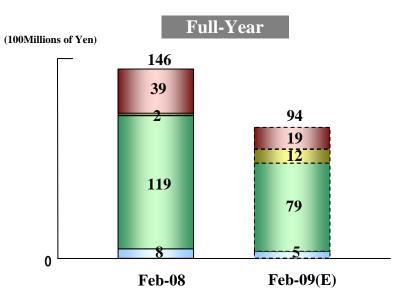
#### Sales





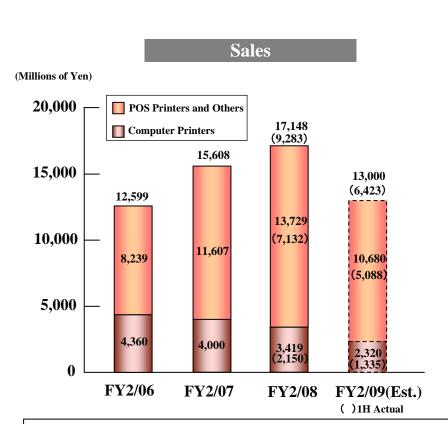
### Operating Income



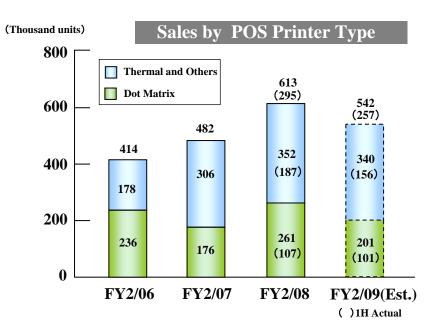


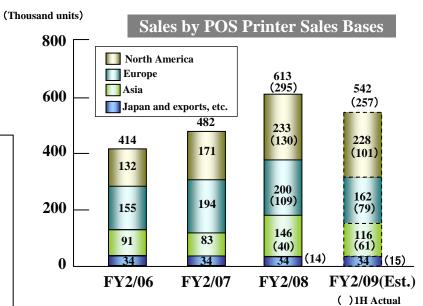
### **Special Products**





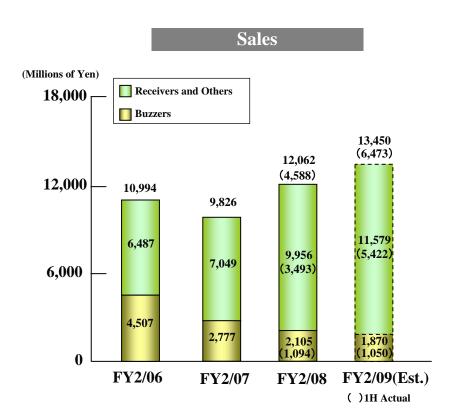
•Segment sales declined in a business environment that continues to pose challenges, characterized mainly by weak capital investment sentiment centered on the POS printer market. Foreign exchange movements also had an impact.





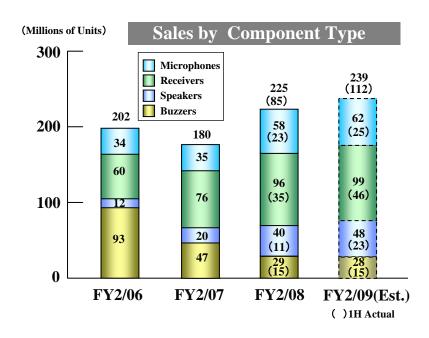
#### **Components**

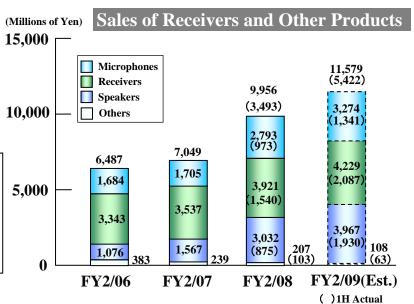




Note: "Receivers and Others" refers to receivers, microphones, speakers and other devices.

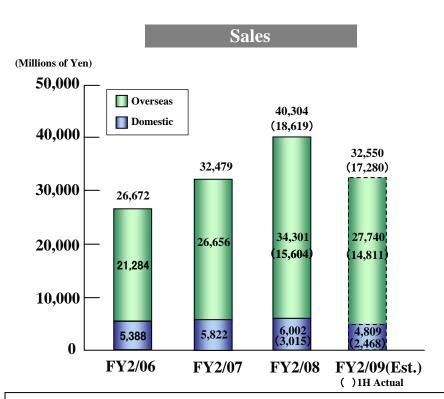
•Segment sales steadily grew due to the adoption of components in various mobile handset models from the latter half of the previous year.



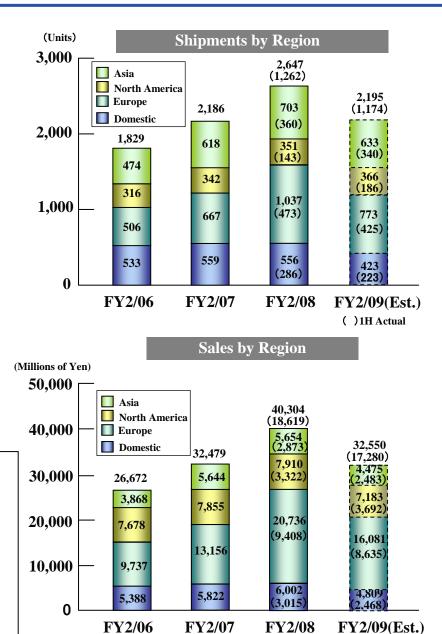


#### **Machine Tools**



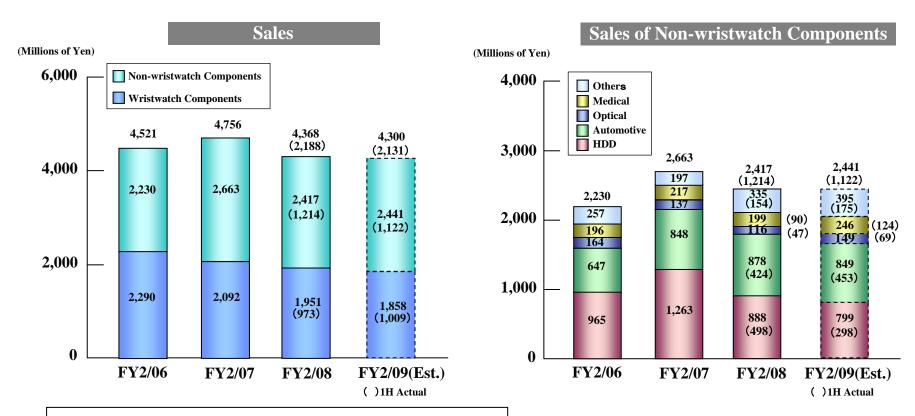


- •U.S. sales rose on the back of higher orders from the medical equipment sector, which is fairly resilient to economic trends, and from South America.
- •European sales decreased mainly as a result of weak capital investment sentiment due to the impact of the economic slowdown, as well as reflecting a large increase in sales in the previous fiscal year.



( )1H Actual

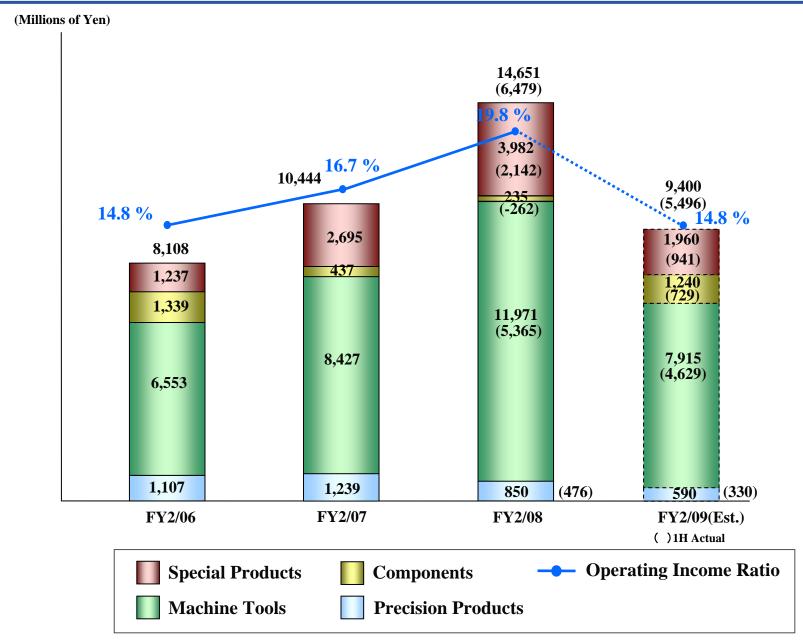




•Decreased sales, mainly the result of lower sales of HDD components in the absence of growth in sales of components for portable music players, despite steady sales of medical components and optical fiber connector parts.

#### **Operating Income by Segment**

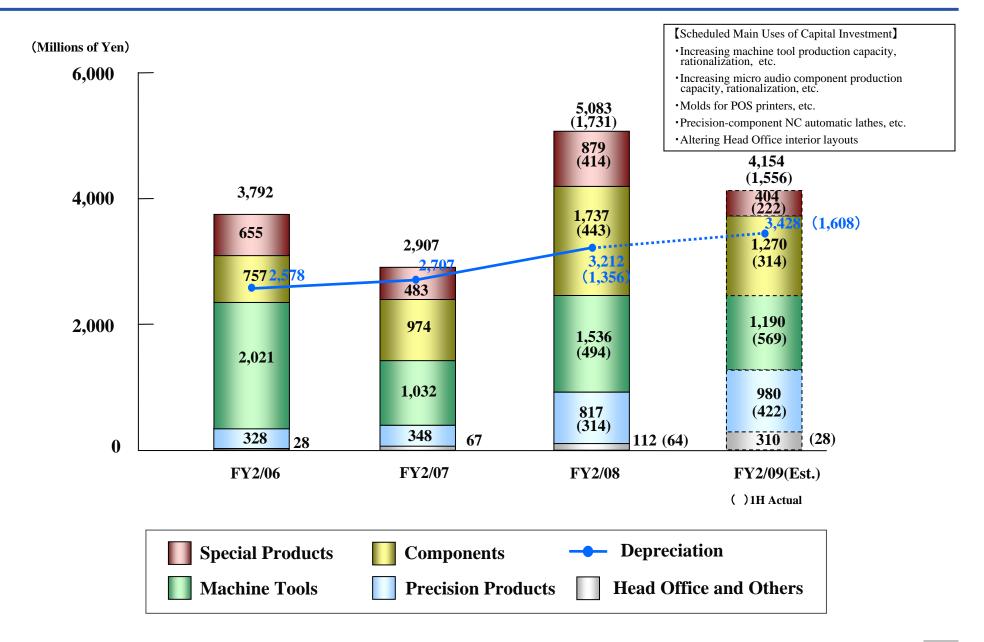




<sup>\*</sup>Operating income totals exclude eliminations and corporate.

### **Capital Investment**







#### (Millions of Yen)

		Feb.200	7 Actual	Feb.2008 Actual		Feb.2009 Forecast	
		Amount	Component percentages	Amount	Component percentages	Amount	Component percentages
	Cash	20,699	27%	22,421	26%	17,300	23%
	Inventories	12,529	16%	15,436	18%	13,000	18%
	Other current assets	20,391	27%	25,378	29%	20,500	28%
Assets	Total current assets	53,619	70%	63,235	73%	50,800	69%
Assets	Property, plant and equipment	16,355	22%	17,727	21%	17,200	23%
	Other fixed assets	6,220	8%	5,412	6%	5,500	8%
	Total fixed assets	22,575	30%	23,139	27%	22,700	31%
	Total assets	76,194	100%	86,375	100%	73,500	100%
	Payables	5,942	8%	7,910	9%	5,400	7%
	Other current liabilities	7,936	10%	11,166	13%	8,700	12%
Liabilities	Total current liabilities	13,878	18%	19,077	22%	14,100	19%
	Total long-term liabilities	920	1%	696	1%	600	1%
	Total liabilities	14,799	19%	19,773	23%	14,700	20%
Net assets	Total net assets	61,395	81%	66,601	77%	58,800	80%
Tota	l liabilities and net assets	76,194	100%	86,375	100%	73,500	100%



#### **Cash Flow Analysis**

(Millions of Yen)

	Feb.2006	Feb.2007	Feb.2008	Feb.2009
	Actual	Actual	Actual	Forecast
Net income	5,151	7,012	8,080	6,300
+Depreciation	2,578	2,707	3,212	3,428
=Cash from business operations	7,729	9,719	11,292	9,728
—Dividends	906	1,390	2,357	3,218
=Cash flow	6,823	8,329	8,935	6,510
-Capex(Capital expenditure)	3,792	2,907	5,083	4,154
=Free cash flow	3,031	5,422	3,852	2,356

#### **Financial Benchmarks**

	Feb.2006	Feb.2007	Feb.2008	Feb.2009
	Actual	Actual	Actual	Forecast
Total asset turnover	0.9 times	0.9 times	0.9 times	0.8 times
Equity ratio	81.2%	79.9%	76.2%	79.0%
Return on equity (ROE)	10.1%	12.2%	12.8%	10.2%
Return on assets (ROA)	13.2%	15.2%	18.7%	12.4%
Earnings per share (EPS)	¥95.60	¥131.09	¥150.74	¥123.12
Book value per share (BPS)	¥1,014.99	¥1,137.05	¥1,227.59	¥1,210.98
Dividend on equity (DOE)	2.2%	3.0%	4.7%	4.9%

#### **Research and Development Costs**

(Millions of Yen)

	Feb.2006	Feb.2007	Feb.2008	Feb.2009
	Actual	Actual	Actual	Forecast
R&D costs	2,192	2,145	2,213	2,207

#### **Shareholder Returns**

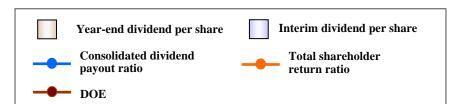


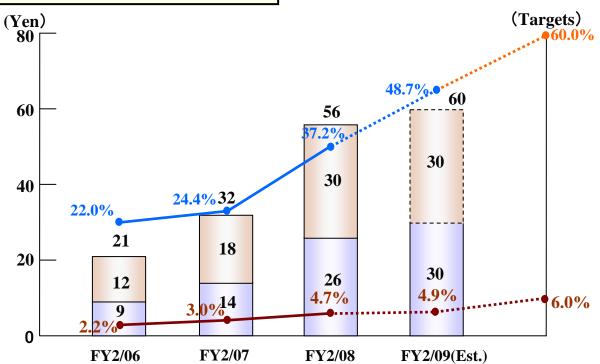
#### Policies

- •Strive to improve corporate value and promote shareholders' interests by enhancing capital efficiency.
- •Continuously and flexibly buy back shares, while positioning dividends as the primary means of returning profits to shareholders.
- •Set aside adequate treasury stock to fund business investments (business alliances and M&As), and retire any excess treasury shares.

# ■ Targets

- •Consolidated dividend payout ratio: 40% or more
- •Total shareholder return ratio: 60% or more
- Dividend on equity: 6% or more





# **Performance Indicators (10-Year Data)**



	Sales (Millions of Yen)	Operating Income (Millions of Yen)	Income Ratio (%)	Ordinary Income (Millions of Yen)	Income Ratio (%)	Net Income (Millions of Yen)	Income Ratio (%)	EPS (Yen)	ROE (%)	DOE (%)	Dividends Per Share (Yen)
FY2/99	46,479			4,729					10.0		7.0
FY2/00	44,913	4,552	10.1	3,591	8.0	2,702	6.0	47.84	6.5	$\setminus$	7.0
FY2/01	52,304	6,352	12.1	6,477	12.4	3,273	6.3	57.91	7.3	$\setminus$	10.0
FY2/02	43,265	4,063	9.4	4,213	9.7	577	1.3	10.21	1.2	$\setminus$	10.0
FY2/03	38,611	2,407	6.2	1,874	4.9	434	1.1	7.77	0.9	1.2	10.0
FY2/04	43,331	3,549	8.2	3,593	8.3	2,425	5.6	44.12	5.4	1.3	11.0
FY2/05	49,689	6,343	12.8	6,357	12.8	3,775	7.6	70.13	8.2	1.7	15.0
FY2/06	54,788	8,108	14.8	8,386	15.3	5,151	9.4	95.60	10.1	2.2	21.0
FY2/07	62,670	10,444	16.7	10,862	17.3	7,012	11.2	131.09	12.2	3.0	32.0
FY2/08	73,883	14,651	19.8	15,170	20.5	8,080	10.9	150.74	12.8	4.7	56.0
FY2/09(Est.)	63,300	9,400	14.8	9,950	15.7	6,300	10.0	123.12	10.2	4.9	60.0





Segment		Products							
Special Products	POS Printers  Card Reader/Writers								
Components	Micro Audio Components  Electronic Buzzers, Microphones, Speakers, Receivers								
Machine Tools	CNC Automatic Lathes, etc.		5-F-ZDren						
Precision Products	Wristwatch Parts, Optical Connector Parts, Automotive Parts, Medical Equipment Parts								