## Fiscal 2020 Third-quarter Consolidated Earnings Report (Japanese GAAP)

These financial statements have been prepared for reference in accordance with accounting principles and practices generally accepted in Japan.

Company name: Star Micronics Co., Ltd. Stock listing: First Section, Tokyo Stock Exchange

Code: 7718 URL <a href="https://www.star-m.jp">https://www.star-m.jp</a>

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Scheduled release of Fiscal 2020 Third-quarter Business Report: November 13, 2020

Scheduled payment of dividends: -

Preparation of supplementary explanatory materials for quarterly earnings report: Yes

Quarterly earnings presentation: None

(Figures less than one million are rounded down)

1. Results for the Third Quarter of Fiscal 2020 (From January 1, 2020 to September 30, 2020)

	(1) Consolidated Operating Re	(Pe	(Percentages represent changes over the corresponding period of the previous fiscal year)							
		Net S	ales	Operating	Income	Ordinary Income Attri			come able to of Parent	
		(¥ million)	%	(¥ million)	%	(¥ million)	%	(¥ million)	%	ĺ
	FY 2020 Third Quarter	31,640	(32.1)	1,018	(78.8)	1,237	(75.1)	607	(81.9)	ĺ
	FY 2019 Third Quarter	46,564	_	4,812	_	4,960	_	3,364	_	ĺ

(Note) Comprehensive income FY 2020 Third Quarter  $\frac{1}{2}(232)$  million [-%] FY 2019 Third Quarter  $\frac{1}{2}(232)$  million [-%]

	Net Income Per Share	Diluted Net Income Per Share
	(¥)	(¥)
FY 2020 Third Quarter	17.21	14.62
FY 2019 Third Quarter	94.02	82.19

(2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio
	(¥ million)	(¥ million)	%
As of September 30, 2020	68,930	48,624	69.2
As of December 31, 2019	76,393	50,789	65.2

Reference: Shareholders' Equity

As of September 30, 2020 \$\frac{447,666}{247,666}\$ million As of December 31, 2019 \$\frac{449,825}{249,825}\$ million

#### 2. Dividends

2. Dividends		Dividends Per Share					
	1Q end	2Q end	3Q end	Year-end	Full Year		
	(¥)	(¥)	(¥)	(¥)	(¥)		
FY 2019	_	28.00	_	28.00	56.00		
FY 2020	_	28.00					
FY 2020(projected)			_	30.00	58.00		

(Note) Changes to the latest dividend forecast announced: Yes

## 3. Consolidated Outlook for the Fiscal Year Ending December 31, 2020 (From January 1, 2020 to December 31, 2020)

(Percentages represent changes over the corresponding period of the previous fiscal year)

	Net Sales		Operating Income		Ordinary Income		Net Income Attributable to Owners of Parent		Net Income
									Per Share
	(¥ million)	%	(¥ million)	%	(¥ million)	%	(¥ million)	%	(¥)
Full Year	44,600	(26.5)	1,600	(72.5)	1,800	(70.8)	1,000	(75.3)	28.34

(Note) Changes to the latest consolidated results forecast announced: Yes

#### \*Note

- (1) Significant changes in subsidiaries during the period under review (changes in certain specified subsidiaries resulting in revised scope of consolidation): None
  - New company: (Company name)

, Excluded company: — (Company name)

- (2) Adoption of special accounting treatment used in preparation of the quarterly consolidated financial statements: None
- (3) Changes in accounting policies, estimates and restatement or corrections
  - (i) Changes associated with revised accounting standards: None
  - (ii) Changes other than those in (i) above: None
  - (iii) Changes in accounting estimates: None
  - (iv) Retrospective restatement: None
- (4) Number of shares issued and outstanding (Common stock)
  - (i) Number of shares issued and outstanding at period-end (Including treasury stock)

	As of September 30, 2020	45,091,334 shares	As of December 31, 2019	45,091,334 shares			
(ii) Number of treasury stock at period-end							
	As of September 30, 2020	9,802,966 shares	As of December 31, 2019	9,841,986 shares			
(iii	(iii) Average number of outstanding shares (During the nine months)						
	As of September 30, 2020	35,283,815 shares	As of September 30, 2019	35,782,646 shares			

<sup>\*</sup> This quarterly earnings report is not subject to quarterly reviews.

#### \* Regarding the appropriate use of earnings projections and other noteworthy matters

The above projections are based on information available at the time of release of this report and certain assumptions the Company considers reasonable. The Company does not promise that these projections will be achieved. Actual results may differ materially from projections due to a variety of factors. For information regarding the assumptions and other matters related to earnings projections in this report, refer to "(3) Explanation of the Consolidated Earnings Projections and Other Forecasts" under "1.Qualitative Information regarding Quarterly Consolidated Business Performance" on page 2.

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#### 1. Qualitative Information regarding Quarterly Consolidated Business Performance

#### (1) Explanation of Consolidated Operating Results

Looking at the Group's principal related markets during the third quarter of fiscal 2020, conditions throughout the global economy continued to become increasingly severe due to the COVID-19 pandemic. Despite steps to gradually ease restrictions on economic activity in each market over the second half of the fiscal year and relatively firm POS-related demand in the U.S. market, activity in other markets declined substantially in the period under review. Although demand for the Company's mainstay machine tools showed signs of recovery in China, demand also declined substantially in other markets.

Under these circumstances, the Star Micronics Group reported sales of \$31,640 million for the third quarter of the fiscal year under review, down 32.1% year on year. This decrease was mainly due to the substantial downturn in sales of machine tools. From a profit perspective, operating income came to \$1,018 million, a decrease of 78.8% compared with the corresponding period of the previous fiscal year owing largely to the drop in sales of machine tools. Ordinary income declined 75.1%, to \$1,237 million and net income attributable to owners of parent amounted to \$607 million, a downturn of 81.9%.

Performance by segment was as follows:

#### (Special Products)

Amid the impact from the COVID-19 pandemic in each market, sales of POS printers increased in the U.S. market due, for example, to favorable sales for food deliveries. In contrast, conditions in the European market were sluggish, and in Japan reaction to the last-minute demand in the lead-up to the 2019 consumption tax rate hike spilled over into the fiscal year under review, resulting in a decrease in sales in both of these markets.

As a result, sales and profits decreased in the Special Products Segment. In specific terms, sales decreased 11.7% compared with the corresponding period of the previous fiscal year, to \quad \quad \quad \text{8,793} million and operating income decreased 14.6% year on year, to \quad \quad \quad 1,312 million.

#### (Machine Tools)

Impacted by the COVID-19 pandemic, sales for CNC automatic lathes declined substantially. This was due to a variety of factors including restrictions on sales activities in the U.S. market. Despite initial signs of a recovery over the second half, results were also affected by a downturn in the automobile-related markets of Europe and Japan. Turning to the Asian market, although demand was quick to recover in China, this did not make up for the decline at the beginning of the period, and sales decreased.

As a result, sales and profits decreased substantially in the Machine Tools Segment. In specific terms, sales decreased 35.5% compared with the corresponding period of the previous fiscal year, to \(\frac{\cupactup{2}}{2},071\) million and operating income decreased 72.2% year on year, to \(\frac{\cupactup{1}}{3},364\) million.

#### (Precision Products)

Sales of wristwatch components declined significantly due to the sluggish sales at wristwatch makers suffering from the effects of the COVID-19 pandemic. The Company fundamentally withdrew from non-wristwatch component operations as of the end of March 2020.

As a result, sales and profits decreased substantially in the Precision Products Segment. In specific terms, sales decreased 67.3% compared with the corresponding period of the previous fiscal year, to ¥775 million and operating income decreased 62.8% year on year, to ¥42 million.

#### (2) Explanation of Financial Position

Total assets as of the end of the third quarter of the current fiscal year stood at \$68,930 million, a decrease of \$7,463 million compared with the end of the previous fiscal year. This was mainly due to decreases in inventories and trade receivables. Total liabilities came in at \$20,306 million, a decrease of \$5,298 million compared with the previous fiscal year-end. This largely reflected the downturn in trade payables and other current liabilities. Total net assets declined \$2,165 million compared with the end of the previous fiscal year, to \$48,624 million. This was mainly due to the decrease in retained earnings and foreign currency translation adjustments.

#### (3) Explanation of the Consolidated Earnings Projections and Other Forecasts

Earnings projections for the consolidated full year of fiscal 2020 have been revised from the projections announced on August 11, 2020. Please refer to the disclosure "Notice Regarding Revision to Business Results Forecasts for the Full Fiscal Year and the Fiscal Year-End Dividend Forecast (Dividend Increase)" issued separately today (November 12, 2020) for details.

# 2. Quarterly Consolidated Financial Statements and Major Notes

# (1) Quarterly Consolidated Balance Sheet

(Unit: Thousands of yen)

		, ,
	As of December 31, 2019	As of September 30, 2020
Assets		
Current assets		
Cash and deposits	20,158,296	19,743,849
Trade notes and accounts receivable	14,390,556	11,965,349
Securities	500,000	1,795,500
Merchandise and finished goods	12,750,263	10,584,050
Work in process	4,486,083	3,446,448
Raw materials and supplies	2,902,351	2,140,965
Other	1,754,218	1,269,787
Allowance for doubtful accounts	(111,535)	(87,081)
Total current assets	56,830,234	50,858,868
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	7,580,972	8,128,577
Machinery, equipment and vehicles, net	3,326,034	2,706,767
Tools, furniture and fixtures, net	1,193,557	1,085,788
Land	2,048,347	1,889,685
Lease assets, net	101,821	77,597
Construction in progress	508,204	3,357
Other, net	782,401	655,412
Total property, plant and equipment	15,541,339	14,547,186
Intangible assets		
Other	506,018	452,610
Total intangible assets	506,018	452,610
Investments and other assets		
Investment securities	2,239,005	1,940,026
Deferred tax assets	923,331	789,556
Other	353,852	342,258
Total investments and other assets	3,516,189	3,071,841
Total Non-current assets	19,563,547	18,071,638
Total assets	76,393,781	68,930,507

	As of December 31, 2019	As of September 30, 2020
Liabilities		
Current liabilities		
Trade notes and accounts payable	4,290,386	3,129,548
Electronically recorded obligations-operating	2,961,364	993,205
Short-term loans payable	2,500,000	2,500,000
Current portion of convertible bonds	<del>-</del>	8,010,666
Lease obligations	34,817	30,483
Income taxes payable	709,354	238,046
Provision for bonuses	768,557	510,442
Allowance for doubtful accounts		6,000
Other	4,664,541	3,464,297
Total current liabilities	15,929,021	18,882,692
Non-current liabilities		
Convertible bonds	8,022,666	_
Lease obligations	76,359	54,258
Net defined benefit liability	922,823	818,827
Other	653,372	550,322
Total non-current liabilities	9,675,221	1,423,408
Total liabilities	25,604,243	20,306,100
Net assets		
Shareholders' equity		
Capital stock	12,721,939	12,721,939
Capital surplus	13,050,481	13,054,982
Retained earnings	38,541,041	37,173,380
Treasury stock	(12,144,398)	(12,096,260)
Total shareholders' equity	52,169,063	50,854,042
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	115,639	20,754
Foreign currency translation adjustments	(2,571,586)	(3,314,775)
Remeasurements of defined benefit plans	111,986	106,373
Total accumulated other comprehensive income	(2,343,960)	(3,187,647)
Stock acquisition rights	421,487	411,014
Noncontrolling interests	542,947	546,997
Total net assets	50,789,538	48,624,407
Total liabilities and net assets	76,393,781	68,930,507

#### (2) Quarterly Consolidated Statement of Income and Consolidated Statement of Comprehensive Income

(Unit: Thousands of yen)

(Quarterly Consolidated Statement of Income)

(Third nine-month period)

Third nine-month period Third nine-month period from January 1, 2019 to from January 1, 2020 to **September 30, 2019, of September 30, 2020, of** FY2019 FY2020 Net sales 46,564,613 31,640,345 29,185,249 20,856,117 Cost of sales 10,784,227 Gross profit 17,379,363 12,567,342 9,765,947 Selling, general and administrative expenses 4,812,021 1,018,280 Operating income Non-operating income 146,052 119,819 Interest income Gain on valuation of investment securities 76,070 28,339 Foreign exchange gains Rent income 38,619 31,695 111,461 151,141 Miscellaneous income Total non-operating income 372,203 330,995 Non-operating expenses 13,067 Interest expense 8,139 Loss on valuation of investment securities 36,140 Share of loss of entities accounted for using equity method 5,290 42,107 Foreign exchange loss-net 188,561 Miscellaneous loss 21,328 20,271 223,319 111,585 Total non-operating expenses Ordinary income 4,960,905 1,237,689 Extraordinary income 143,935 Gain on sales of non-current assets 34,328 Reversal of impairment loss 236,074 270,403 143,935 Total extraordinary income Extraordinary losses Loss on disposal of non-current assets 117,977 36,666 Impairment loss 239,772 471,384 Business restructuring expenses Total extraordinary losses 829,133 36,666 Income before income taxes 4,402,175 1,344,959 1,477,130 590,293 Income taxes-current Income taxes-deffered △147,556 127,265 Total income taxes 1,329,574 717,559 627,400 3,072,601 Net income Net income (loss) attributable to noncontrolling interests  $\triangle 291,505$ 20,004 3,364,106 607,395 Net income attributable to owners of the parent

		(Unit: Thousands of yen)
	Third nine-month period from January 1, 2019 to September 30, 2019, of FY2019	Third nine-month period from January 1, 2020 to September 30, 2020, of FY2020
Net income	3,072,601	627,400
Other comprehensive income		
Valuation difference on available-for-sale securities	(415)	(94,884)
Foreign currency translation adjustments	(970,981)	(761,780)
Remeasurements of defined benefit plans	122,183	(5,613)
Share of other comprehensive income of entities	(10,332)	2,636
Total other comprehensive income	(859,545)	(859,641)
Comprehensive income	2,213,056	(232,241)
(Total comprehensive income attributable to:)		
Owners of parent	2,521,941	(236,291)
Noncontrolling interests	(308,885)	4,050

# (3) Notes to Quarterly Consolidated Financial Statements (Note on Going Concern Assumption)

Not applicable

(Note on Significant Changes in Shareholders' Equity Accounts)

Not applicable